



# ∞ Outstanding Young Agent of the Year

Awarded to a living agent, 45 years of age or younger, this award recognizes the young agent who has demonstrated dedication to his/her profession by:

- a. Involvement in national, state, or local association activities,
- b. Personal efforts to further him/herself as an insurance professional,
- c. Skills in selling insurance, and
- d. Involvement in community activities.

Nominee's Name: \_\_\_\_\_

Qualifications:

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# ∞ Spirit of Nebraska Award

A living individual who has achieved national prominence and made a major contribution to the health, prosperity, education, and/or well-being of the citizens of Nebraska.

**Nominations must include a biography of the nominated individual illustrating how the individual meets the nomination qualifications.**

Nominee's Name: \_\_\_\_\_

Qualifications:

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# Five Star Company of the Year

**Awarded to an insurance company that has been of exceptional support to our members. We want YOU to have a voice in telling us how your agency has benefited from your top carriers. Your input below will help us choose an outstanding candidate for this year's inaugural award.**

**Nominee Qualifications:** Company must be a member of IIAN.

**Step 1:** To qualify your top carriers, list below in no particular order, **at least two**, but **no more than four**, insurance companies that **during the past year** you consider to be your best overall. **You must list at least two companies.** (Please consider Personal Lines and Commercial Lines companies; Specialty, Workers Comp, and Life/Health companies.)

Company A: \_\_\_\_\_ Company B: \_\_\_\_\_

Company C: \_\_\_\_\_ Company D: \_\_\_\_\_

**Step 2:** Complete the form using the companies you listed above. For each category, please circle the **ONE** letter, corresponding to the insurance company above, you consider to be the best.

CATEGORY	COMPANY			
<b>Technology:</b> Overall ease of use / up and down load capabilities / user friendly / training and support.	A	B	C	D
<b>Personnel:</b> Underwriting knowledge / service standards / "partnership" philosophy / marketing rep technical knowledge /dispute resolution	A	B	C	D
<b>Policy Issuance:</b> Quality and timeliness of new business / renewals / endorsements	A	B	C	D
<b>Products/Markets:</b> Consistency and stability / speed to market/ new product training / responsiveness to recommendations	A	B	C	D
<b>Claims:</b> Product knowledge / professional service / prompt, accurate, fair contact with consumer / communication with agent	A	B	C	D
<b>Agency Support:</b> Provides new producer funding / agency start-up funding / Automation, technical, and/or sales training	A	B	C	D
<b>Extraordinary Factors:</b> Community involvement / charity work / national or local lobbying efforts on behalf of industry	A	B	C	D
<b>The Bottom Line:</b> Overall relationship.	A	B	C	D

**Step 3:** Please nominate **YOUR** choice for **Five Star Company of the Year—2017**

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**Step 4:** Return completed form to the IIAN office **prior to September 15, 2017.**

Send to: IIAN Executive Committee, 8231Northwoods Dr. Ste B., Lincoln, NE 68505  
 Fax: 402-476-1586 E-mail: office@biginebraska.org