Are These Claims Covered? (3 CEUs)*

Speaker: John Dismukes, CPCU, CIC
3:30-4:30

This seminar will explore a number of homogeneous and heterogeneous claims to see what may or may not be insurable from a different point of view. The discussion, John will reveal ISO policy language that applies to such claims, and come to a consensus.

Data Security & Privacy Laws (1 GEN CEU)*

1:00-2:00

You’ll learn about the current (and potential future) federal and state laws which independent agencies should know about and stay abreast of, as well as the increased pressure by governments and industry groups to employ a comprehensive federal answer to the growing cybercrime threats. Attendees will receive the latest on the coverage for employment related matters and other claims-related issues.

Big 1 Hires – Your HR Solution**

Speaker: John Hrb, Ideal Traits
5:30-6:30

Identifying the best “H” person – ideal Traits – has revolutionized insurance agency recruiting and hiring. This course will define some key considerations, teach you how to identify the ideal candidate, and explain how to use insurance coverage for hiring opportunities.

10th Annual IAN Foundation Golf Tournament
In Memory of Jayne Jacobs
11:30-1:30 at Colonel’s Run
4:30-5:00 pink shotgun start

Awards Dinner & Performance Featuring Funny Artist Sam Glenn
7:15-8:30

You don’t want to miss the very funny and talented Sam Glenn. Sam went from working nights delivering newspapers–negative, positive, and negative–to literally sweeping the floor and barely getting by–positive, discovering renewed purpose, perspective and happiness.

E&O Risk Management: Part I (3 CEUs)*

Speaker: John Dismukes, CPCU, CIC
1:30-4:00

This course will address E&O issues that are unique to small agencies and help you to accurately match the coverage written to clients’ needs, and minimize change of coverage denials, damage to the agency and how it will impact risk management, rating, and underwriting.

Breakfast, Annual Meeting & Elections
7:30-8:30

Join your IAN President Sandra Rylke for breakfast, and the Annual Member Meeting, where you will hear from the IAN’s new officers and directors.

Uninsured Independent Contractors - LB 139 Explained (1 GEN CEU)*

Speaker: Jim Carawan
9:30-11:30

There’s a new lid on the block when it comes to independent contractors in construction–issued by the US Department of Labor registration requirement for individual independent contractors. This course will give you a brief introduction to some of the options for your agency and how to integrate into your current practices.

Eligible Independent Agency System
24th Annual IIAN Foundation Golf Tournament

Participants will be introduced to the Excess and Surplus Lines: proper designation of named insureds, real and personal property valuation; and our members, and a fun “Nebraska Strong” live auction.

Integration Technology**

Speaker: Jeremiah Gudding, CIC,
Powerhouse Learning
8:30-9:30 am

Today, there are more options than ever before for integrating technology into your agency. Our open book of presentations will show attendees how the web has revolutionized insurance agency operations, and how it will impact risk management, rating, and underwriting.

Agency Risk Cyber Management
(2 CEUs)*

Speaker: Mike McManus, CIC,
Counsel
11:30-1:30

Learn the secrets of handling the news of a cyber event in a way that will enhance your agency’s reputation and how you can get yourself back online. This course will define cyber threats, teach you the ins and industry, and explain how to use insurance coverage for hiring opportunities.

In the Rangeland Interface: Wildfire and Disaster Management

Speaker: John Hrb, Ideal Traits
9:30-10:30

Do you know which data security and privacy laws your agency must comply with? (3 Ethics CEUs)

Speaker: William S. Legalis, CIC
10:30-11:00

In this seminar you will discover current (and potential future) federal and state laws which independent agencies should know about and stay abreast of, as well as the increased pressure by governments and industry groups to employ a comprehensive federal answer to the growing cybercrime threats. Attendees will receive the latest on the coverage for employment related matters and other claims-related issues.

A Problems & Solutions Approach to Personal Auto Insurance:

Speaker: John Dismukes, CPCU, CIC
12:00 pm Shotgun Start
Awarii Dunes
24th Annual IIAN Foundation Golf Tournament

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Powerhouse Learning
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