

RISE to
the
CHALLENGE

BIG i SM | INDEPENDENT INSURANCE AGENTS OF
NEBRASKA

116th Annual Convention
September 11-13

COURSE DESCRIPTIONS

CISR HOLD ADVANCED SEMINAR

INSTRUCTOR SAM BENNETT, CIC, CPRM, AFIS, CPIA, CRIS

MANAGING PERSONAL RISKS WITH INSURANCE

Agents will examine every day personal risk situations that can result in a significant financial loss. They will analyze liability and property coverage, limitations, exclusions, and endorsements of the ISO Homeowners and ISO Personal Auto contracts along with other company specific forms and determine a solution to the management of these risks.

WORKERS COMPENSATION & EMPLOYERS LIABILITY PROBLEMS & SOLUTIONS

Agents will review four areas of importance regarding this subject. First, they will look at the fundamentals of Workers Compensation. Next, they will briefly review the problems encountered by the insured, insurance company, and agent. They will discuss the importance of Items 3A, 3B, and 3C on the Information Page. Finally, they will examine the policy and important endorsements.

