



COURSE DESCRIPTIONS

AGRICULTURE TRACK | ANGIE HEAVENER, CIC, CPIA

AG LIABILITY, COVERED OR NOT COVERED... THAT IS THE QUESTION

The big question is always what does the insured think is “covered or not covered”. Pretty sure you know that answer. The next question is whose responsibility is it to address what is going on with the risk? You know what they say – the best way to understand insurance is to follow a claim from start to finish. That is exactly what this program does but with a twist. Just when you thought it was safe to start explaining insurance coverages think again.

AG PROPERTY, COVERED OR NOT COVERED... THAT IS THE QUESTION

The big question is always what does the insured think is “covered or not covered”. Pretty sure you know that answer. The next question is whose responsibility is it to address what is going on with the risk? You know what they say – the best way to understand insurance is to follow a claim from start to finish. That is exactly what this program does but with a twist. Just when you thought it was safe to start explaining insurance coverages think again.

INSURANCE SHYSTER HALL OF SHAME

Be astonished by the sheer audacity of the shysters inducted into the Insurance Fraud Hall of Fame! Insurance fraud continues to grow. Angie will share true fraudulent claim examples along with the costs, the warning signs, suggestions for what you can do to prevent it to preserve the integrity of our industry.