



# **COURSE DESCRIPTIONS**

## **AGRICULTURE TRACK**

### **EVERYTHING YOU EVER WANTED TO KNOW ABOUT PIVOTS DANIEL STROMP, VALLEY IRRIGATION**

This session will explore pivots - what they involve, things to consider, and how agents can help their clients insure them properly. Some points that will be covered include: irrigation options, issues with systems, claim possibilities, valuation considerations, and more!

## **CONSUMER FRAUD PROTECTION EDUCATION | FNBO**

Representatives from First National Bank will provide fraud protection education to help agents inform their insureds how to be protected from current consumer fraud tactics.