



INDEPENDENT INSURANCE AGENTS OF NEBRASKA
SPRING CONFERENCE

APRIL 6-7, 2022 | CROWNE PLAZA, KEARNEY



PROGRAM SCHEDULE



INDEPENDENT INSURANCE AGENTS OF NEBRASKA

SPRING CONFERENCE

APRIL 6-7, 2022 | CROWNE PLAZA, KEARNEY

WEDNESDAY, APRIL 6

8:30 - 11:30 a.m. – **The Other Farm Property Coverages;**
Instructor Casey Roberts; Silver 7

8:30 - 11:30 a.m. – **Offsite Risk Management Walking Tour;**
Instructor Angie Heavener; Meet in Silver 8

11:45 a.m. - 12:45 p.m. – **Lunch With Your Lobbyist:**
An Insider's Look at the Nebraska Governor's Race; Plus a
Crop Insurance Update from Big "I" National; Silver 1, 2, 3

AGRICULTURE TRACK MINI-SESSIONS **Instructor Casey Roberts; Silver 7**

1:00 - 2:00 p.m. – **E&O Exposures for Agencies Working
with Farming/Ag Accounts**

2:00 - 3:00 p.m. – **Legal Liability: How it Might Apply to
Farm/Ag Risks**

3:00 - 4:00 p.m. – **Workers Comp and Farming in
Nebraska/Neighboring States**

PROGRAM SCHEDULE



INDEPENDENT INSURANCE AGENTS OF NEBRASKA

SPRING CONFERENCE

APRIL 6-7, 2022 | CROWNE PLAZA, KEARNEY

WEDNESDAY, APRIL 6 CONTINUED

PROPERTY/CASUALTY TRACK MINI-SESSIONS

Instructor Angie Heavener; Silver 8

1:00 - 2:00 p.m. – **Personal Lines Claims Stories: Covered or Not Covered**

2:00 - 3:00 p.m. – **Insurance Fraud – Still Growing**

3:00 - 4:00 p.m. – **People & Their Toys – What's Covered?**

4:00 - 7:00 p.m. – **Trade Fair & Reception,**
Silver 10, 11, 12, 4, 5, 6

7:00 - 11:00 p.m. – **Hospitality Suite**

THURSDAY, APRIL 7

8:30 a.m. - 4 p.m. – **CISR Hold Advanced Seminar; Silver 9**

Instructor Angie Heavener

Personal Lines Case Study

Commercial Property Conditions & Valuations

PROGRAM SCHEDULE



INDEPENDENT INSURANCE AGENTS OF NEBRASKA

SPRING CONFERENCE

APRIL 6-7, 2022 | CROWNE PLAZA, KEARNEY

THURSDAY, APRIL 7 CONTINUED

AGRICULTURE TRACK MINI-SESSIONS

Instructor Sam Bennett; Silver 7

8:30 - 9:30 a.m. – **Farm Property Endorsements: Filling Coverage Gaps**

9:30 - 10:30 a.m. – **Farm Liability Endorsements: Filling Coverage Gaps**

10:30 a.m. - 12:30 p.m. – **CGL Overview: Agribusiness Focus**

PROPERTY/CASUALTY TRACK MINI-SESSIONS

Instructor Casey Roberts; Silver 8

8:30 - 9:30 a.m. – **Contractual Transfer and Additional Insureds**

9:30 - 10:30 a.m. – **Certificate Problems to Avoid**

10:30 a.m. - 12:30 p.m. – **ISO's New Homeowners Policy Revisions 2022**

PROGRAM SCHEDULE



INDEPENDENT INSURANCE AGENTS OF NEBRASKA

SPRING CONFERENCE

APRIL 6-7, 2022 | CROWNE PLAZA, KEARNEY

THURSDAY, APRIL 7 CONTINUED

12:30 - 1:30 p.m. – **Picnic Lunch and PAC Raffle Drawing**; Test Your Smarts with Insurance Trivia and Win Prizes! Silver 1, 2, 3

1:30 - 3:30 p.m. – **New(er) Power on The Farm: Wind, Solar and Methane**; Instructor Casey Roberts; Silver 8

1:30 - 3:30 p.m. – **Filling Gaps & Adding Value for Your Personal Lines Clients**; Instructor Sam Bennett; Silver 7

SPECIAL THANKS TO OUR CONFERENCE COMMITTEE!

Doug Brummels, Chairman; Todd Anderson, Adam Backer, Chad Beezley, Heather Brummels, Mindy Dealey, Russ Koehler, Johnie Kamery, Peggy McDonald, Sam McNair, Zak Morken, Matt Newcomb, and Sarah Zimmer.

CONFERENCE DIFFERENTLY



Get the “BigEvents” app to view the schedule, class handouts, speakers and exhibitors, post to social media and network with attendees!



Download on the
App Store



GET IT ON

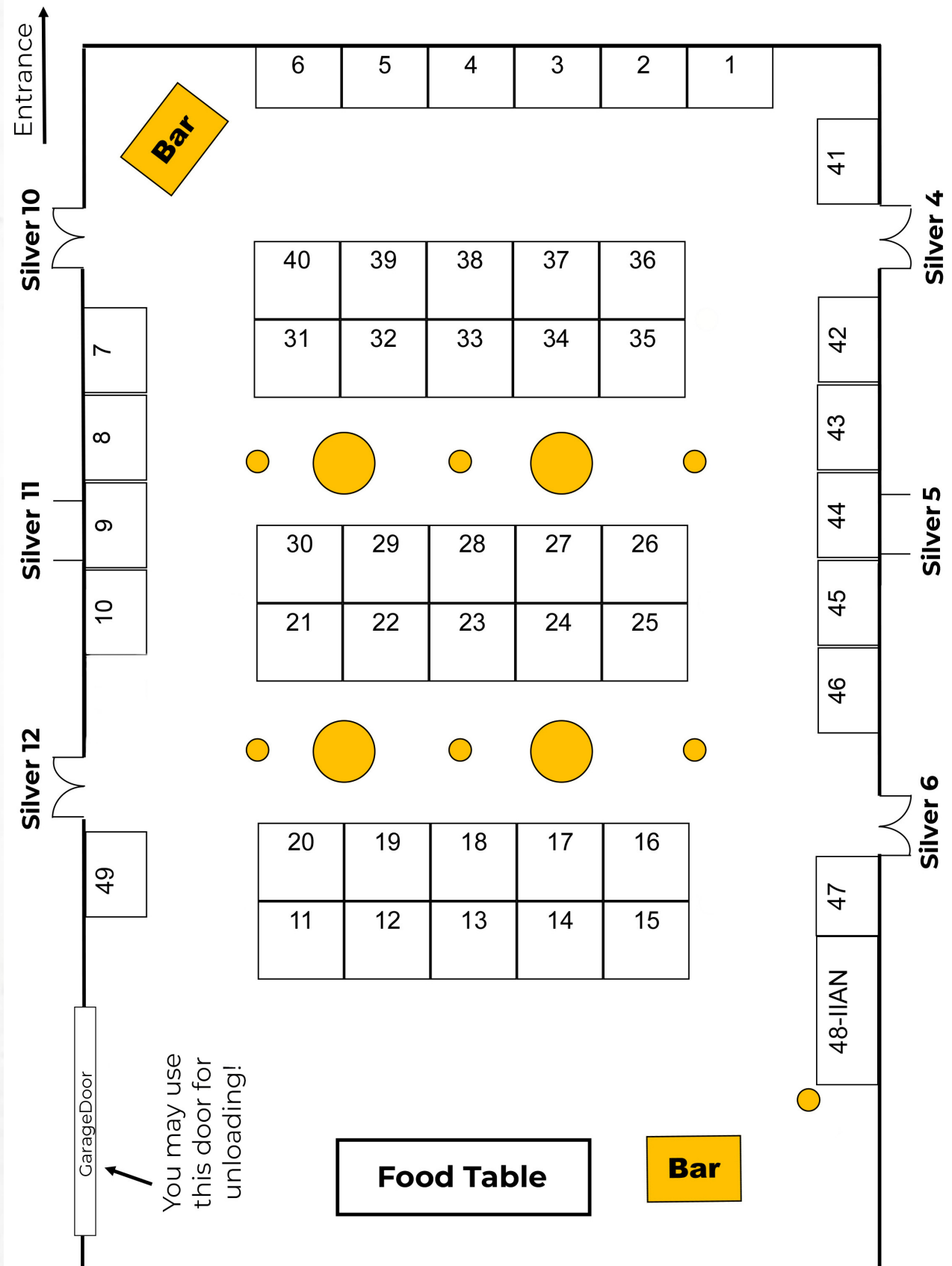
Google Play

TRADE SHOW MAP

INDEPENDENT INSURANCE AGENTS OF NEBRASKA

SPRING CONFERENCE

APRIL 6-7, 2022 | CROWNE PLAZA, KEARNEY



EXHIBITORS

Booth # Company

45 AAA
 47 AgriSampo North America
 43 AmTrust Financial
 13 Amwins Access Insurance Services, LLC
 25 Apple Roofing, LLC
 17 Arlington and Roe
 26 Battle Creek Mutual
 28 Berkshire Hathaway GUARD
 24 Berkshire Hathaway Homestate
 48 Big I Nebraska
 6 Columbia Insurance Group
 4 Continental Western Group
 33 ePayPolicy
 2 Farmers Alliance Mutual Ins.
 5 First Insurance Funding
 20 Great American Insurance Group
 30 Grinnell Mutual
 41 Hippo Insurance
 11 Imperial PFS
 15 IMT Insurance
 3 Jones Ins Agency, Inc.- dba Jones
 Group - David City
 49 Kids Chance of Nebraska
 31 Markel
 46 Midwest Insurance Agency Alliance
 (MIAA)

Booth # Company

8 National American Ins. Co.
 12 Nationwide Insurance
 14 NAU Country Crop Insurance
 22 North American Software Associates
 27 KBK, a div. of NSM Insurance Group
 23 OCI Insurance & Financial Services
 39 Omaha National
 21 Paul Davis Restoration of Central NE
 44 Pennsylvania Lumbermens Mutual
 Insurance Company
 38 Pie Insurance
 7 Previsor Insurance
 37 Rain & Hail, LLC
 9 RCIS
 19 Ringwalt & Liesche
 36 Risk Innovations - Jencap
 32 RPS Eau Claire
 16 Safeco Insurance
 10 SFM Mutual Insurance Company
 40 Skyline Construction Roofing & Restoration
 18 Smart Choice Agents Program
 34 Talage
 42 The Essential Step
 1 Titan Digital
 35 Wiig-Codr & Associates, LLC
 29 Yellow Van Cleaning & Restoration

THANK YOU INDUSTRY PARTNERS!

DIAMOND



PLATINUM



THANK YOU INDUSTRY PARTNERS!

GOLD



SILVER

Accident Fund Insurance Company of America
Farmers Mutual Hail Insurance
Great American Insurance Group

Method Insurance Services
Progressive
Rain and Hail, LLC
SFM Mutual Insurance Company

BRONZE RAS - RUBY SPONSOR

Allstar Financial Group
AMERISAFE
AmTrust Financial
Arlington and Roe
Auto-Owners Insurance Company
Battle Creek Mutual Insurance Co.
Berkshire Hathaway GUARD
Berkshire Hathaway Homestate
Chubb Group
CNA Insurance
Combined Agents of America, LLC
Donegal Insurance Group
Farmers Alliance Mutual Insurance

First Insurance Funding
Mid-America Risk Managers, Inc. (MARM)
Midwest Family Mutual
Midwest Insurance Agency Alliance
Midwest Regional Agency
National American Insurance Co.
National General, an Allstate Co.
Norfolk Mutual Insurance Company
Paul Davis Restoration
Pennsylvania Lumbermens Mutual Ins. Co.
Philadelphia Insurance Companies

Pie Insurance
Preferred Marketing Associates
Ringwalt & Liesche
Risk Placement Services, Inc.
RPost
Smart Choice Agents Program
Talage, Inc.
The Essential Step
Travelers
Truckers Insurance Associates
Wiig-Codr & Associates, LLC
Yellow Van Cleaning & Restoration