

IIAN's 36th Annual Winter Conference



February 6-7, 2013

Ramada—Kearney, NE

Conference Program

- **Welcome from Farm & Small Agents Committee ... [page 2](#)**
- **Conference Program Schedule ... [page 3](#)**
- **Island Prime Rib Buffet Table Hosts [page 5](#)**
- **Hospitality “Huts” ... [page 5](#)**
- **Trade Fair Map ... [page 6](#)**
- **Exhibitor Information ... [page 7](#)**
- **IIAN Industry Partners [page 10](#)**
- **Sponsor Information ... [page 12](#)**
- **Winter Conference Attendee List ... [page 13](#)**



Welcome Message from Farm & Small Agents Committee

Kim Williams, Chairman



Welcome to the 36th Annual Winter Conference of the Independent Insurance Agents of Nebraska! The Farm & Small Agents Committee hopes that you have a great time at “SURVIVOR—Out Sell, Out Service, Out Produce”. We have designed this year’s conference based on your feedback—and we hope you enjoy it!

This year’s conference features **concurrent Continuing Education sessions** with both the Agribusiness and Property/Casualty topics you requested the most, to “give you the edge” on the latest issues and trends, and provide the CE hours you need.

You also tell us that networking is one of the major benefits of the conference — after “surviving” a long day, don’t miss the Trade Fair and refreshments on Wednesday evening! Conference exhibitors and company reps will be there to give you the latest information on their products and services. It’s also the perfect setting to “pow wow” with old friends and industry colleagues, and “form alliances” with new ones. **“Survivor” tip: get your Prize Card punched by every exhibitor — you’ll be eligible to win one of three \$100-dollar cash prizes to be drawn for at the end of the Trade Fair. You must be present to win!**

After the Trade Fair, **feast at the Island Prime Rib Buffet, which will feature fabulous food and a time for great dinner conversation.** No need to go out in the cold to keep the conversation going after the feast—**enjoy our Hospitality “Huts”** located outside of the Paradise Ballrooms, west end of pool area.

Thursday morning gets you off to a fresh start with a light breakfast , followed by more dynamic education sessions. **On behalf of the Farm & Small Agents Committee, I invite you to learn, network, and have a good time!**

2012-2013 Farm & Small Agents Committee

Kim Williams, Chairman.....	Ray Agency
Adam Backer.....	NAU Country Insurance
Pat Engel.....	Cornerstone Insurance Group
Roger Gruwell.....	Risk & Insurance Solutions, LLC
Shari Horn.....	Farmers National Company
Clint Kage.....	Columbia Insurance Group
Jeff Noble.....	Cornerstone Insurance Group
Jim Steider.....	James A. Steider Agency, LLC
Curtis Smith.....	C.E. Smith Insurance & Fin Svcs
Daughn Trapp.....	Valley Insurance Services, Inc.
Mark Weidner.....	Town & Country Agency

Program Schedule

Wednesday, February 6, 2013

7:30 a.m.	Registration Opens Continental Breakfast <i>Sponsored by: North Star Mutual Insurance Company</i>	
8:30 a.m.	<u>Grand Opening/Concurrent Sessions</u>	
	<i>"Insuring Contracts & Leases"</i> – (3 CEUs) Paradise 3 Jerry Milton, CIC <i>Sponsored by: Farmers Mutual of Nebraska</i>	
	<i>"Farm Auto & Equipment Coverage"</i> – (3 CEUs) Paradise 4 Cheryl Koch, CPCU, CIC, AFIS <i>Sponsored by: The IMT Group</i>	
9:45 a.m.	Refreshment Break <i>Sponsored by: ARMtech Insurance Services</i>	
11:45 a.m. – 12:45 p.m.	<i>"Life Choices" Lunch</i> Azalea Ballroom Special Guest Presenter: Shane Potter, 4-H / Trusted Choice® Partnership <i>Sponsored by: FirstComp Insurance Company</i>	
1:00 p.m.	<u>Concurrent Sessions</u>	
	<i>"Ten Ways To Get Sued"</i> – (4 Ethics)..... Paradise 4 Jerry Milton, CIC <i>Sponsored by: Columbia Insurance Group</i>	
	<i>"Farm Property & Inland Marine"</i> – (3 CEUs)..... Paradise 3 Cheryl Koch, CPCU, CIC, AFIS <i>Sponsored by: EMC Insurance</i>	
2:00 p.m.	Refreshment Break <i>Sponsored by: AAA Nebraska</i>	
4:00 – 7:00 p.m.	Trade Fair/Reception (Ticket Bar/Light Snacks) Paradise 1 & 2	
7:00 – 8:30 p.m.	<i>"Island" Prime Rib Buffet</i> Azalea <i>Buffet Table Hosts:</i> <i>AAA Nebraska</i> <i>Allied Insurance</i> <i>ARMtech Insurance Services</i> <i>Dairyland Auto Insurance</i> <i>FirstComp Insurance Company</i> <i>Imperial PFS</i> <i>Liberty Mutual Insurance</i> <i>North Star Mutual Insurance Company</i> <i>Patriot National Insurance Group</i> <i>The IMT Group</i>	
8:30 – 11:30 p.m.	Hospitality "Huts" West End of Pool Area	

Program Schedule

Thursday, February 7, 2013

7:30 a.m.	Registration Opens Continental Breakfast <i>Sponsored by: Liberty Mutual</i>
8:30 – 11:30 a.m.	<u>Concurrent Sessions</u> “Personal/Commercial Umbrella ” – (3 CEUs).....Paradise 4 & Excess Liability Jerry Milton, CIC <i>Sponsored by: Continental Western Group</i> “Agricultural Pollution” – (3 CEUs).....Paradise 3 Cheryl Koch, CPCU, CIC, AFIS <i>Sponsored by: Progressive</i>
9:45 a.m.	Refreshment Break <i>Sponsored by: Rain & Hail LLC</i>
11:30 a.m. – 12:30 p.m.	“Digital Survivor” Lunch..... Ballroom 2 Special Guest Presenter: Paul Martin, Project CAP <i>Sponsored by: Allied Insurance</i>
12:30 p.m.—3:30 p.m.	<u>Concurrent Sessions</u> “Insuring Internet Exposures” – (3 CEUs)Paradise 3 Jerry Milton, CIC <i>Sponsored by: QBE</i> “Ag Work Comp” – (3 CEUs)Paradise 4 Cheryl Koch, CPCU, CIC, AFIS <i>Sponsored by: Accident Fund Insurance Company of America</i>
1:30 – 2:00 p.m.	Refreshment Break <i>Sponsored by: Auto-Owners Insurance Company</i>
3:30 p.m.	Adjourn <u>General Sponsorships:</u> <i>Buckeye Insurance Group</i> <i>Capital Premium Financing, Inc.</i> <i>Farmers Alliance Companies</i> <i>Iowa Mutual Insurance Company</i> <i>Rural Community Insurance Services</i> <i>Travelers</i> <i>United Fire Group</i>

Island Prime Rib Buffet

Cruise over to the Azalea Room Wednesday night at 7:00 PM for the fabulous food at the Big I Island Prime Rib Buffet Dinner.

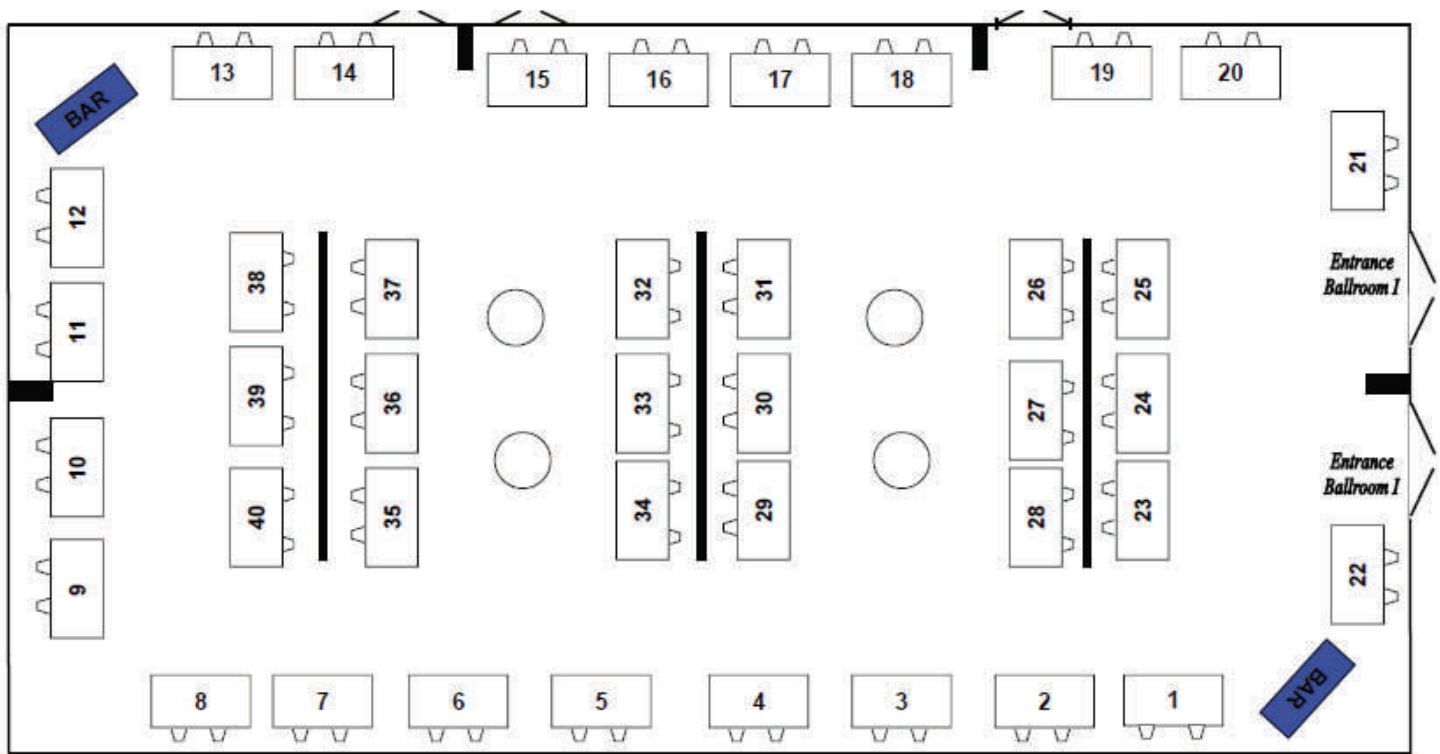


Enjoy the late-night Hospitality Huts

***After "feasting" at the buffet, trek over to the pool area to enjoy the Hospitality "Huts" from 8:30 p.m.—Midnight
Sponsored by:***

Room #180	Yellow Van Cleaning Services
Room #183	NAU Country Insurance Company
Room #182	Independent Insurance Agents of Nebraska

Trade Fair Map



- | | |
|--|--|
| 1. Rural Community Insurance Services | 21. Producers XL |
| 2. Patriot National Insurance Group | 22. Yellow Van Cleaning & Restoration |
| 3. Senior Insurance Marketing | 23. Central Financial Services/ The Essential Step |
| 4. Risk Placement Services | 24. SEMCAT—Quoting Software |
| 5. The IMT Group | 25. Dairyland Auto Insurance |
| 6. Rain & Hail LLC | 26. FirstComp Insurance Company |
| 7. Certified Restoration Drycleaning Network | 27. ADM Crop Risk Services |
| 8. NAUTIC Financial Group LLC | 28. Capital Premium Financing, Inc. |
| 9. Scobie Group | 29. AAA Nebraska |
| 10. NCMIC Finance Corporation | 30. Engagex |
| 11. Midwest Insurance Agency Alliance | 31. Columbia Insurance Group |
| 12. Risk Innovations, LLC | 32. Imperial PFS |
| 13. Paul Davis Restoration | 33. Project CAP |
| 14. Berkshire Hathaway Homestate Companies | 34. IIAN/Trusted Choice |
| 15. Muench Insurance, LLC | 35. InVEST Nebraska |
| 16. Le Mars Insurance Company | 36. WAHVE |
| 17. Ringwalt & Liesche Co./Northern States | 37. NASC |
| 18. Mid-America Risk Managers | 38. ARMtech Insurance Services |
| 19. ProAG | 39. Liberty Mutual |
| 20. Davidson-Babcock | 40. Applied Systems |



**INDEPENDENT INSURANCE
AGENTS OF NEBRASKA**

Independent Insurance Agents of Nebraska

8231 Northwoods Dr., Ste B

Lincoln, NE 68505

Phone: (402)476-2951

Fax: (402)476-1586

Website: www.ian.org

2013 Winter Conference Exhibitors

AAA Nebraska

Kimberly L. Roberts, MBA, MS

910 N 96th St

Omaha, NE 68114-2573

kroberts@aaane.com

Phone (402) 390-1000

Fax: (402) 390-6023

Booth Number(s) 29

ARMtech Ins Services

Lee Redger

7101 82nd St.

Lubbock, TX 79424-4703

lredger@armt.com

Phone (806) 784-3458

Fax: (806) 473-0334

Booth Number(s) 38

Certified Restoration Drycleaning

Colleen Olson

6942 N 97th Cr

Omaha, NE 68122

colleen.olson@crdn.com

Phone (402) 734-4620

Fax: (402) 734-5177

Booth Number(s) 7

Davidson-Babcock

William E. McClelland

335 Pebble Bch

Lincoln, NE 68520-9495

bill.mcclelland@davidsonbabcock.net

Phone (402) 935-0171

Fax: (855) 308-3886

Booth Number(s) 20

FirstComp Ins Company

Steven A. Linbo

PO Box 3009

Omaha, NE 68103-0009

slinbo@firstcomp.com

Phone (402) 926-0099

Fax: (888) 500-1236

Booth Number(s) 26

ADM Crop Risk Services

Mark A. Parde

PO Box 1470

Decatur, IL 62524-0470

mparde@admcrrs.com

Phone (217) 201-0159

Fax: (217) 459-2476

Booth Number(s) 27

Berkshire Hathaway Homestate

Heather Stutzman

3333 Farnam St, Ste 300

Omaha, NE 68131-3406

hstutzman@bhhc.com

Phone (800) 488-2930

Fax: (402) 391-6797

Booth Number(s) 14

Columbia Insurance Group

Jeffrey H. Allen, CIC

10820 Harney Street

Omaha, NE 68154-2638

jallen@colinsgrp.com

Phone (402) 330-5600

Fax: (800) 849-9157

Booth Number(s) 31

Engagex

Aaron Burnett

585 E 1860 South

Provo, UT 84606

aaron.burnett@engagex.com

Phone (626) 945-0147

Fax:

Booth Number(s) 30

IIA of Nebraska

8231 Northwoods Drive, Ste B

Lincoln, NE 68505-3092

Phone (402) 476-2951

Fax: (402) 476-1586

Booth Number(s) 34

Applied Systems, Inc.

Doug Kuhles

200 Applied Parkway

University Park, IL 60443

dkuhles@appliedsystems.com

Phone (515) 402-5131

Fax: (708) 534-8016

Booth Number(s) 40

Capital Premium Financing, Inc.

Lorie Estelle

8331 Oakview Cir.

Lenexa, KS 66215-5383

lestelle@capitalpremium.net

Phone (913) 579-7727

Fax: (800) 700-3170

Booth Number(s) 28

Dairyland Auto Insurance

Vicki L. Madsen, CIC

4184 Indianhead Rd.

Grand Island, NE 68803-6435

vicki.madsen@sentry.com

Phone (308) 381-7341

Fax: (308) 381-7351

Booth Number(s) 25

Essential Step & Central Fin. Svcs

David W. Teche

6355 S. 56th St.

Lincoln, NE 68516-3390

dteche@cfsllinc.com

Phone (402) 423-4022

Fax: (402) 423-4122

Booth Number(s) 23

Imperial PFS

Mike Keegan

301 West 11th St, 4th Floor

Kansas City, MO 64105

mike.keegan@ipfs.com

Phone (816) 942-6336

Fax: (816) 943-0588

Booth Number(s) 32



**INDEPENDENT INSURANCE
AGENTS OF NEBRASKA**

Independent Insurance Agents of Nebraska

8231 Northwoods Dr., Ste B

Lincoln, NE 68505

Phone: (402)476-2951

Fax: (402)476-1586

Website: www.ian.org

2013 Winter Conference Exhibitors

The IMT Group

Matt Casey

PO Box 1336

Des Moines, IA 50306-1336

matt.casey@theimtgroup.com

Phone (515) 327-2897

Fax: (800) 289-4392

Booth Number(s) 5

Liberty Mutual

Julie Richt

1245 Jordan Creek Pkwy, Ste 200

Des Moines, IA 50266-2313

julie.richt@libertymutual.com

Phone (515) 471-3600

Fax: (866) 835-6484

Booth Number(s) 39

Muench Insurance, LLC

Rodney A. Muench, CPCU

911 N. 149th St.

Omaha, NE 68154-1934

rodmuench@muenchinsurance.com

Phone (402) 891-8002

Fax: (888) 570-8791

Booth Number(s) 15

NCMIC Finance Corporation

Lisa Logan

14001 University Ave.

Clive, IA 50325-8258

llogan@ncmic.com

Phone (800) 600-9250

Fax: (800) 630-9250

Booth Number(s) 10

ProAG

Rita M. Deveny

901 W Main Street Suite 100

Anoka, MN 55303

rdeveny@proag.com

Phone (763) 234-8074

Fax: (800) 839-2852

Booth Number(s) 19

InVEST

8231 Northwoods Dr, Ste B

Lincoln, NE 68505

Phone (402) 476-2951

Fax: (402) 476-1586

Booth Number(s) 35

Mid-America Risk Managers, Inc.

Chandra Timmons, AFIS

5036 S. 136th St.

Omaha, NE 68137-1681

chandra@marm.net

Phone (402) 894-2666

Fax: (402) 894-2999

Booth Number(s) 18

Nebraska Agency Services Corp

8231 Northwoods Dr, Ste B

Lincoln, NE 68505

Phone (402) 476-2951

Fax: (402) 476-1586

Booth Number(s) 37

Patriot National Insurance Group

Craig R. Magwire, CIC

3325 M St.

Lincoln, NE 68510

cmagwire@pnigroup.com

Phone (402) 314-5234

Fax: (636) 787-0542

Booth Number(s) 2

Producers XL

Michelle McBride

PO Box 646

Salina, KS 67402

michelle@producersxl.com

Phone (785) 825-1769

Fax: (785) 825-1391

Booth Number(s) 21

Le Mars Insurance Company

J.R. Johnson

PO Box 1608

Le Mars, IA 51031-1608

jrjohnson@donegalgroup.com

Phone (712) 546-7847

Fax: (712) 546-5485

Booth Number(s) 16

Midwest Insurance Agency Alliance

Doug Meacham, LUTCF

PO Box 29319

Lincoln, NE 68529-0319

doug@allamericanins.com

Phone (402) 467-5355

Fax: (402) 467-5422

Booth Number(s) 11

NAUTIC Financial Group LLC

Floyd Hudson

44 Mystic View Lane

Doylestown, PA 18901

Phone (508) 507-0987

Fax: (267) 247-5403

Booth Number(s) 8

Paul Davis Restoration

Cindy Gessert

3505 S. 61st Ave. Circle

Omaha, NE 68106

cagessert@gmail.com

Phone (402) 553-0373

Fax: (402) 553-0334

Booth Number(s) 13

Project CAP Agency Digital Marketing

1550 Utica Avenue S., Ste #200

Minneapolis, MN 55416

Phone (952) 715-5900

Fax:

Booth Number(s) 33



**INDEPENDENT INSURANCE
AGENTS OF NEBRASKA**

Independent Insurance Agents of Nebraska

8231 Northwoods Dr., Ste B

Lincoln, NE 68505

Phone: (402)476-2951

Fax: (402)476-1586

Website: www.iian.org

2013 Winter Conference Exhibitors

Rain & Hail LLC.

Shannon Foster

14517 F Street, Ste 213

Omaha, NE 68137-1055

shannon.foster@rainhail.com

Phone (402) 334-5176

Fax: (515) 559-1557

Booth Number(s) 6

Ringwalt & Liesche Co.

Michaela J. Aldredge

3024 Harney St.

Omaha, NE 68131

mjaldredge@ringwalt.com

Phone (402) 916-3390

Fax: (402) 916-3333

Booth Number(s) 17

Risk Innovations, LLC

Mendy Crigger

PO Box 1540

Lees Summit, MO 64063-7540

mcrigger@riskinnovationsllc.com

Phone (877) 338-1628

Fax: (866) 262-5802

Booth Number(s) 12

Risk Placement Services, Inc.

Lori E. Martin

13200 Metcalf Ave, Ste 120

Overland Park, KS 66213

lori_martin@rpsins.com

Phone (913) 681-6660

Fax: (913) 681-6151

Booth Number(s) 4

Rural Community Ins. Services

Nicholle Renshaw

PO Box 5118

Sioux Falls, SD 57117

nicholle.renshaw@rcis.com

Phone (605) 575-6506

Fax: (605) 575-6507

Booth Number(s) 1

R.W. Scobie , Inc.

Mike McGuire

14748 W Center Rd Ste 202

Omaha, NE 68144-2029

mmcguire@rwscobie.com

Phone (402) 334-7410

Fax: (402) 334-7413

Booth Number(s) 9

SEMCAT

Nathan Waite

2124 Y St. Suite 210

Lincoln, NE 68503

nathan@semcat.net

Phone (402) 218-1495

Fax: (801) 469-4253

Booth Number(s) 24

Senior Insurance Marketing

Michael Roth

7160 S 29th St, Ste 10

Lincoln, NE 68516

mike@simkt.com

Phone (402) 434-7761

Fax:

Booth Number(s) 3

WAHVE

William Hunt

20 Tower Lane, 3rd Floor

Avon, CT 06001

bill.hunt@wahve.com

Phone (646) 807-4372

Fax:

Booth Number(s) 36

Yellow Van Cleaning Services

Gary Lynch

206 E. 6th St

Kearney, NE 68847-7405

gary@yellowvan.com

Phone (308) 234-2930

Fax: (308) 234-6521

Booth Number(s) 22



Independent Insurance Agents of Nebraska

8231 Northwoods Dr., Ste B

Lincoln, NE 68505

Phone: (402)476-2951

Fax: (402)476-1586

Website: www.iiian.org

2013 Winter Conference: Industry Partners

PLATINUM:

Columbia Insurance Group

Jeffrey H. Allen, CIC

10820 Harney Street

Omaha, NE 68154-2638

jallen@colinsgrp.com

Phone: (402) 330-5600

Fax: (800) 849-9157

EMC Insurance

Jay Sillau

PO Box 2070

Omaha, NE 68103-2070

jay.j.sillau@emcins.com

Phone: (402) 493-6990

Fax: (402) 493-1915

Farmers Mutual of Nebraska

Les Hileman

PO Box 81529

Lincoln, Ne 68501

lhileman@fmne.com

Phone: (402) 434-8355

Fax: (402) 441-9414

FirstComp Ins Company

Paula Zeedyk

PO Box 3009

Omaha, NE 68103-0009

zeedyk@firstcomp.com

Phone: (402) 926-0099

Fax: (888) 500-1236

The IMT Group

Matt Casey

PO Box 1336

Des Moines, IA 50306-1336

matt.casey@theimtgroup.com

Phone: (515) 327-2897

Fax: (800) 289-4392

GOLD:

AAA Nebraska

Kim Roberts

910 N 96th St

Omaha, NE 68114

klroberts@aaane.com

Phone: (402) 455-1495

Fax: (402) 390-6023

Allied Insurance

Steve Mitchell

PO Box 80758

Lincoln, NE 68501

mitches4@nationwide.com

Phone: (402) 467-2381

Fax: (402) 419-7888

ARMtech Insurance Services

Kristie King

7101 82nd

Lubbock, TX 79424

kking@armt.com

Phone: (806) 784-3458

Fax: (806) 473-0334

Continental Western Group

Amy Argo

PO Box 80439

Lincoln, NE 68501

aargo@cwains.com

Phone: (402) 423-7688

Fax: (402) 421-4308

Liberty Mutual

Julie Richt

1245 Jordan Creek Pkwy, Ste 200

Des Moines, IA 50266-2313

julie.richt@libertymutual.com

Phone: (402) 905-4709

Fax: (866) 835-6484

North Star Mutual Insurance Company

Larry Johnson

PO BOX 48

Cottonwood, MN 56229-0048

johnsonl@nstarco.com

Phone: (800) 622-5230

Fax: (507) 423-6002

Progressive

Ryan Phillips

10909 Mill Valley Rd, #200

Omaha, NE 68154

ryan_a_phillips@progressive.com

Phone: (800) 274-4055

Fax: (402) 964-9408



Independent Insurance Agents of Nebraska

8231 Northwoods Dr., Ste B

Lincoln, NE 68505

Phone: (402)476-2951

Fax: (402)476-1586

Website: www.iiian.org

2013 Winter Conference: Industry Partners

SILVER:

Accident Fund Ins Co of America

Kristin Doyle

PO Box 40790

Lansing, MI 48901-7990

kristind@accidentfund.com

Phone: (517) 367-8973

Fax: (517) 367-2901

QBE

Jo Ann Ross

16917 O Cr.

Omaha, NE 68135

joann.ross@us.qbe.com

Phone: (402) 484-8788

Fax: (402) 327-7203

BRONZE:

Auto-Owners Insurance Company

Kraig T. Klopfenstein

1621 West Lakes Parkway

West Des Moines, IA 50265

klopfenstein.kraig@aoin.com

Phone: (800) 258-5519

Fax: (515) 225-8845

Buckeye Insurance Group

Mary Frances Rodriguez

One Heritage Place

Piqua, OH 45356

maryfrances.rodriguez@buckeye-ins.com

Phone: (800) 672-3558

Fax: (937) 778-3223

Capital Premium Financing, Inc.

Lorie Estelle

8331 Oakview Cr.

Lenexa, KS 66215

lestelle@capitalpremium.net

Phone: 913-579-7727

Fax: 800-700-3710

Farmers Alliance Companies

Jack Rader

PO Box 1401

McPherson, KS 67460-1401

jack-rader@fami.com

Phone: (800) 362-1075

Fax: (800) 242-4264

Iowa Mutual Insurance Company

Sanford "Sandy" Miller

509 9th St

DeWitt, IA 52742

sandy.miller@iowamutual.com

Phone: (800) 627-8861

Fax: (563) 659-1351

Rain & Hail L.L.C.

Shannon Foster

14517 F Street, Ste 213

Omaha, NE 68137-1055

shannon.foster@rainhail.com

Phone: 800-633-3550

Fax: (515) 559-1557

Rural Community Insurance Services

Terry Warren

PO Box 5118

Sioux Falls, SD 57117

terry.warren@rcis.com

Phone: 605-575-6506

Fax: (605) 575-6507

Travelers

Joanna Fritsch

385 Washington St.

St. Paul, MN 55102-1396

jmfritsc@travelers.com

Phone: 651-310-7403

Fax: (651) 310-3226

United Fire Group

Patrick Kane

PO Box 73909

Cedar Rapids, IA 52407-1212

pkane@unitedfiregroup.com

Phone: (800) 332-7977

Fax: (800) 942-1176



**INDEPENDENT INSURANCE
AGENTS OF NEBRASKA**

Independent Insurance Agents of Nebraska

8231 Northwoods Dr., Ste B

Lincoln, NE 68505

Phone: (402)476-2951

Fax: (402)476-1586

Website: www.iiian.org

2013 Winter Conference: Sponsors

Emerald:

Grinnell Mutual Reinsurance Co.

Doug Coats

PO Box 790

Grinnell, IA 50112

dcoats@gmrc.com

Phone: 800-362-2041

Fax: 515-236-2822

ProAg

Rita Deveny

7601 Office Plaza Drive North, Ste 125

West Des Moines, IA 50266

rdeveny@proag.com

Phone: 866-290-1009

Fax: 866-291-9704

Sapphire:

Farmers Alliance

Bob Bortz

PO Box 1401

McPherson, KS 67460

Bob-bortz@fami.com

Phone: 308-382-5701

Fax: 620-241-5482

NAU Country Insurance Company

Adam Backer

7333 Sunwood Dr.

Ramsey, MN 55303

adam.backer@naucountry.com

Phone: 763-427-3770

Fax: 763-427-6473

Ruby:

Great American Insurance Group

Derek Raburn

301 E Fourth St.

Cincinnati, OH 45202

draburn@gaic.com

Phone: 308-340-8703

Nodak Mutual Insurance Company

Joe Welsch

1101 1st Ave N

Fargo, ND 58102

jwelsch@nodakmutual.com

2013 Winter Conference

Thomas J. Abramson
New Frontier Insurance Agency
805 Ninth St.
Gothenburg, NE 69138-2012
Ph - (308) 537-3372

Sue Ahmann
Allied Insurance
PO Box 80758
Lincoln, NE 68501-0758
Ph - (402) 467-2381

Michaela J. Aldredge
Ringwalt & Liesche Co.
3024 Harney St.
Omaha, NE 68131
Ph - (402) 916-3390

Jeffrey H. Allen
Columbia Insurance Group
10820 Harney Street
Omaha, NE 68154-2638
Ph - (402) 330-5600

Drew Altmaier
FirstComp Ins Company
PO Box 3009
Omaha, NE 68103-0009
Ph - (402) 926-0099

Daniel H. Anderson
Heritage Insurance
PO Box 349
Hastings, NE 68902-0349
Ph - (402) 461-2186

Debra J. Arends
The Home Agency
601 Rockford
Elwood, NE 68937
Ph - (308) 785-2803

Sharon A. Arnold
Security First Insurance
PO Box 126
Elwood, NE 68937
Ph - (308) 785-2993

Kathleen J. Arp
Risk & Insurance Solutions, LLC
PO Box 395
Kearney, NE 68848-0395
Ph - (308) 698-7711

Tina M. Aschoff
Stuehrenberg Agency, Inc.
PO Box 2065
Hastings, NE 68902-2065
Ph - (402) 462-4301

Adam Backer
NAU Country Insurance Company
8401 S 142nd Ave
Omaha, NE 68138
Ph - (763) 427-3770

Shannon Bailey
Imperial PFS
8245 Nieman Rd, Ste 100
Lenexa, KS 66214
Ph - (816) 942-6336

Bob Baker
Battle Creek Mutual
PO Box 340
Battle Creek, NE 68715
Ph - (402) 675-2925

Terry Bakker
Producers XL
PO Box 646
Salina, KS 67402
Ph - (785) 825-1769

Stacy Bates
Ellerbrock-Norris Insurance
PO Box 816
Hastings, NE 68902-0816
Ph - (402) 463-2461

Chad M. Beezley
Ellerbrock-Norris Insurance
4009 Sixth Ave. #32
Kearney, NE 68845
Ph - (308) 698-0114

Nathan M. Bell
Universal Insurance Agency, Inc.
PO Box 583
Broken Bow, NE 68822-0583
Ph - (308) 872-6438

Chelsey L. Benes
MNB Insurance, Inc.
PO Box 30
McCook, NE 69001-0030
Ph - (308) 345-6055

Richard V. Beran
New Frontier Insurance Agency
PO Box 753
Lexington, NE 68850-0753
Ph - (308) 324-7417

Kathy Biggs
Columbia Insurance Group
10820 Harney Street
Omaha, NE 68154-2638
Ph - (402) 330-5600

Joanne M. Bogers
INSPRO, Inc.
12702 Westport Pkwy, Ste 200
La Vista, NE 68138
Ph - (402) 333-5700

Thomas A Borer
All-Star Insurance Group, Inc.
PO Box 169
Neligh, NE 68756-0169
Ph - (402) 887-5158

Delma J. Borg
Community Wealth Specialists
PO Box 9
Stuart, NE 68780-0010
Ph - (402) 924-3883

Robert A Bortz
Farmers Alliance Companies
3928 Meadow Way Trail
Grand Island, NE 68803
Ph - (620) 241-2200

Justin Brecht
Liberty Mutual
1245 Jordan Creek Pkwy, Ste 200
Des Moines, IA 50266-2313
Ph - (515) 471-3600

Daryl L Brown
FNB Assurance
PO Box 387
Arapahoe, NE 68922-0387
Ph - (308) 962-7482

Heather J. Brummels
Affiliated Brokers Insurance
PO Box 1208
Kearney, NE 68848-1208
Ph - (308) 234-2436

Amy L. Brunken Burwell Insurance Agency PO Box 397 Burwell, NE 68823-0397 Ph - (308) 346-4071	Tomi J. Coffey All American Insurance, Inc. PO Box 29319 Lincoln, NE 68529-0319 Ph - (402) 467-5355	Kimberly S. Cyboron Barney Insurance, Inc. PO Box 3199 Kearney, NE 68848-3199 Ph - (308) 237-2222
Vicki S. Burbach Classic One Insurance 1540 Tenth St. Gering, NE 69341- Ph - (308) 436-2133	Robert L. Colson Colson Insurance Agency PO Box 910 Imperial, NE 69033-0910 Ph - (308) 882-7775	Mark Dale Columbia Insurance Group 10820 Harney Street Omaha, NE 68154-2638 Ph - (402) 330-5600
Aaron Burnett Engagex 585 E 1860 South Provo, UT 84606 Ph - (626) 945-0147	Dennis J. Connealy Connealy Insurance PO Box 27 Tekamah, NE 68061-0027 Ph - (402) 374-1812	Dennis W. Dannelly Loup Valley Ins. Services PO Box 370 Genoa, NE 68640-0370 Ph - (402) 993-6698
Carol Noble Cornerstone Insurance Group 517 South 4th Street Albion, NE 68620 Ph - (402) 395-2101	Terry M. Connick Doniphan Insurance Agency 217 Sunny Dr. Doniphan, NE 68832 Ph - (402) 845-6568	Barbara K. Davis Sandhills Insurance Agency PO Box 286 Valentine, NE 69201-0286 Ph - (402) 376-1345
Matt Casey The IMT Group PO Box 1336 Des Moines, IA 50306-1336 Ph - (515) 327-2897	Susan K. Conway Christensen Ins/Triangle Ins PO Box 266 St. Paul, NE 68873-0266 Ph - (308) 754-5467	Nicholas Davis AFCO / Prime Rate Premium Financing 3714 44th Ave N Robbinsdale, MN 55422-1541 Ph - (612) 355-0025
James Cavanaugh James P. Cavanaugh Law 1905 Harney Street Suite 710 Omaha, NE 68102 Ph - (800) 342-3352	Trent Cooksley FirstComp Ins Company PO Box 3009 Omaha, NE 68103-0009 Ph - (402) 926-0099	Tony Davis Rain & Hail LLC. 14517 F Street, Ste 213 Omaha, NE 68137-1055 Ph - (402) 334-5176
Tom Chambers Battle Creek Mutual PO Box 340 Battle Creek, NE 68715 Ph - (402) 675-2925	Deborah Craig Dageforde Agency, Inc. PO Box 316 Hebron, NE 68370-0316 Ph - (402) 768-6414	Melinda T. Dealey The Writer Agency, LLC 24 N. Spruce Ogallala, NE 69153 Ph - (308) 284-6417
H. James Christensen Christensen Ins/Triangle Ins PO Box 266 St. Paul, NE 68873-0266 Ph - (308) 754-5467	Mark K. Craig Dageforde Agency, Inc. PO Box 316 Hebron, NE 68370-0316 Ph - (402) 768-6414	John V. Deardorff Peterson Brothers Insurance 13018 Lafayette Avenue Omaha, NE 68154 Ph - (402) 330-2048
Vincent L. Christensen Christensen Ins/Triangle Ins PO Box 266 St. Paul, NE 68873-0266 Ph - (308) 754-5467	Mendy Crigger Risk Innovations, LLC PO Box 1540 Lees Summit, MO 64063-7540 Ph - (877) 338-1628	Vicki M. DeBoer Farmers National Company 11516 Nicholas St. #100 Omaha, NE 68154-8016 Ph - (402) 590-2368
Doug Coats Grinnell Mutual Reinsurance Co. PO Box 790 Grinnell, IA 50112-0790 Ph - (515) 236-6121	Adam Crowe North Star Mutual Insurance Company 2708 Brentwood Dr Fremont, NE 68025 Ph - (507) 423-6262	Dan DeLano Rain & Hail LLC. 14517 F Street, Ste 213 Omaha, NE 68137-1055 Ph - (402) 334-5176

Betty Jo DeMarco C.E. Smith Ins. & Fin. Srvs 1300 E. 4th St., Ste. E2 North Platte, NE 69101 Ph - (308) 532-5800	Katherine E. Drake Sargent Insurance Agency PO Box 477 Sargent, NE 68874-0477 Ph - (308) 527-4109	Mitchell L. Freshour Weber Insurance Agency PO Box 628 Columbus, NE 68602-0628 Ph - (402) 564-3239
Candy J. Dembowski Doniphan Insurance Agency PO Box 230 Doniphan, NE 68832-0230 Ph - (402) 845-6568	Leonard D. Dvorak Jones Insurance Agency, Inc. PO Box 229 David City, NE 68632-0229 Ph - (402) 367-3674	Mark A. Fritson General Service Agency PO Box 617 Holdrege, NE 68949-0617 Ph - (308) 995-6123
Rita M. Deveny ProAG 1209 Sherman Ave Grand Island, NE 68803 Ph - (763) 234-8074	Patricia A. Dworak Ellerbrock-Norris Insurance PO Box 816 Hastings, NE 68902-0816 Ph - (402) 463-2461	Cody Fruin North Star Mutual Insurance Company PO Box 48 Cottonwood, MN 56229-0048 Ph - (507) 423-6262
Charles E. Devine Devine Agency 6 Wade Addition Dr. 27 Johnson Lake, NE 68937 Ph - (308) 785-2127	Mark T. Easter Easter & Associates, Inc. 810 Central Ave. Nebraska City, NE 68410-2409 Ph - (402) 873-6501	Don D. Gable, Jr. Valley Insurance Services, Inc PO Box 716 Gering, NE 69341-0716 Ph - (308) 436-2828
Yvonne L. Deyle Barney Insurance, Inc. 5820 N. Ave. #24 Kearney, NE 68847 Ph - (308) 237-2222	Kip R. Engell HomeTown Agency PO Box 100 Wauneta, NE 69045-0100 Ph - (308) 394-5229	Teresa M. Gardner Maywood Insurance Agency PO Box 26 Maywood, NE 69038-0026 Ph - (308) 362-4206
Alan L. Dillard The IMT Group 1144 Crestdale Rd Lincoln, NE 68510 Ph - (515) 327-2897	Lorie Estelle Capital Premium Financing, Inc. 8331 Oakview Cr Lenexa, KS 66215 Ph - (913) 579-7727	Cindy Gessert Paul Davis Restoration 3641 S 6th St Lincoln, NE 68502 Ph - (402) 474-1414
Melissa A. Dishman Columbia Insurance Group 10820 Harney Street Omaha, NE 68154-2638 Ph - (402) 330-5600	Georgia M. Evans Doran Post & Associates PO Box 158 Lexington, NE 68850-0158 Ph - (308) 324-6992	Crystal N. Getzfred Stuehrenberg Agency, Inc. PO Box 2065 Hastings, NE 68902-2065 Ph - (402) 462-4301
Chad Dlouhy Farmers Mutual of Nebraska PO Box 81529 Lincoln, NE 68501-1529 Ph - (402) 434-8300	Jared L. Fagot Barney Insurance Lexington Box 1040 Lexington, NE 68850-1040 Ph - (308) 324-6224	Doug Giffin The Hartford 11602 West Center Rd. Omaha, NE 68144-4440 Ph - (402) 657-8261
Judson B. Douglas, III Nemaha Valley Insurance Agency PO Box 7 Cook, NE 68329-0007 Ph - (402) 864-4191	Doug Finley Omaha Insurance Services, Inc 11132 O St. Omaha, NE 68137 Ph - (402) 592-4455	Lee Gill Davidson-Babcock 335 Pebble Bch Lincoln, NE 68520-9495 Ph - (402) 935-0171
Joyce V. Douglas Nemaha Valley Insurance Agency PO Box 7 Cook, NE 68329-0007 Ph - (402) 864-4191	Shannon Foster Rain & Hail LLC. 14517 F Street, Ste 213 Omaha, NE 68137-1055 Ph - (402) 334-5176	Aaron Glause Farmers Mutual of Nebraska PO Box 81529 Lincoln, NE 68501-1529 Ph - (402) 434-8300

Trevor Godemann
All Star Financial (SENIA, Inc.)
1801 Stone St.
Falls City, NE 68355
Ph - (402) 245-5090

Teresa K. Hampton
Hampton Agency
PO Box 124
Mullen, NE 69152-0124
Ph - (308) 546-2235

Tara Helsel
Producers XL
PO Box 646
Salina, KS 67402
Ph - (785) 825-1769

Travis Grant
Berkshire Hathaway Homestate
3333 Farnam St, Ste 300
Omaha, NE 68131-3406
Ph - (800) 488-2930

Robert A. Hanson
All-Star Insurance Group, Inc.
PO Box 169
Neligh, NE 68756-0169
Ph - (402) 887-5158

Peggy L. Holeman
Sargent Insurance Agency
PO Box 477
Sargent, NE 68874-0477
Ph - (308) 527-4109

Steve D. Gratopp
INSUR, Inc.
PO Box 5884
Grand Island, NE 68802-5884
Ph - (308) 382-8000

Phillip J. Harr
IIA of Nebraska
8231 Northwoods Drive, Ste B
Lincoln, NE 68505-3092
Ph - (402) 476-2951

Robert L. Hoppe
American Heartland Insurance
6565 Shadow Ridge Pl
Columbus, NE 68601
Ph - (402) 563-3441

Michael L. Graves
Affiliated Brokers Insurance
PO Box 1208
Kearney, NE 68848-1208
Ph - (308) 234-2436

Ken Hauck
Capital Premium Financing, Inc.
PO Box 30293
Salt Lake City, UT 84130-0293
Ph - (913) 579-7727

Sharon M. Horn
Farmers National Company
11516 Nicholas St. #100
Omaha, NE 68154-8016
Ph - (402) 590-2368

Michael M. Greco
UNICO Group, Inc. of Papillion
4435 O St.
Lincoln, NE 68510
Ph - (402) 339-3237

Rhonda L. Haynes
The Insurance Center
PO Box 246
Broken Bow, NE 68822-0246
Ph - (308) 872-5010

Edward L. Houlden
Security First Insurance
PO Box 126
Elwood, NE 68937
Ph - (308) 785-2993

Roger Gruwell
Risk & Insurance Solutions, LLC
PO Box 395
Kearney, NE 68848-0395
Ph - (308) 698-7711

Robert Hearnen
Rural Community Ins. Services
2857 Maui Dr
Mitchell, SD 57301
Ph - (605) 575-6506

Floyd Hudson
NAUTIC Financial Group LLC
44 Mystic View Lane
Doylestown, PA 18901
Ph - (508) 507-0987

Jamie A. Gustafson
Safety Net Insurance Services
1530 17th Ave.
Central City, NE 68826
Ph - (308) 850-3548

Lori N. Heaton
221 Washington Street
PO Box 153
Ponca, NE 68770
Ph - (402) 755-2221

Dakotah Hueftle
Lundeen-Isaacson Agency
PO Box 469
Holdrege, NE 68949-0469
Ph - (308) 995-8614

Corbett Hahn
The Home Agency
PO Box 387
Gothenburg, NE 69138-0387
Ph - (308) 537-3511

Scott A. Heaton
221 Washington Street
PO Box 15.
Ponca, NE 68770
Ph - (402) 755-2221

William Hunt
WAHVE
20 Tower Lane, 3rd Floor
Avon, CT 06001
Ph - (646) 807-4372

Janice Hamilton
Cornerstone Insurance Group
PO Box 525
York, NE 68467-0525
Ph - (402) 362-7477

Jenny Heinrich
Mid-America Risk Managers, Inc.
5036 S. 136th St.
Omaha, NE 68137-1681
Ph - (402) 894-2666

Rob Hynek
FirstComp Ins Company
PO Box 3009
Omaha, NE 68103-0009
Ph - (402) 926-0099

Michael J. Hammerlun
Reiser Insurance, Inc.
PO Box 89
O'Neill, NE 68763-0089
Ph - (402) 336-1983

Haley Helgoth
SEMCAT
2124 Y St. Suite 210
Lincoln, NE 68503
Ph - (402) 218-1495

Robert P. Isaacson
Lundeen-Isaacson Agency
1804 Tilden
Holdrege, NE 68949
Ph - (308) 995-8614

Dick Iveland
Grinnell Mutual Reinsurance Co.
PO Box 790
Grinnell, IA 50112-0790
Ph - (515) 236-6121

Christine M. James
Krull Agency, Inc.
337 E 4th St
Minden, NE 68959-1646
Ph - (308) 832-2140

Kristi L. Jochum
Rosenberg Insurance, Inc.
PO Box 767
North Platte, NE 69103-0767
Ph - (308) 532-6500

J.R. Johnson
Le Mars Insurance Company
PO Box 1608
Le Mars, IA 51031-1608
Ph - (712) 546-7847

Heather M. Jones
Patriot National Insurance Group
PO Box 3836
Chesterfield, MO 630063836
Ph - (636) 237-2050

Terese Jung
Certified Restoration Drycleaning
6942 N 97th Cr
Omaha, NE 68122
Ph - (402) 734-4620

Clint D. Kage
Columbia Insurance Group
517 Shawnee Blvd
Tecumseh, NE 68450
Ph - (402) 330-5600

Brenda S. Kaiser
IIA of Nebraska
8231 Northwoods Drive, Ste B
Lincoln, NE 68505-3092
Ph - (402) 476-2951

Jeremiah J. Kaspar
INSUR, Inc.
PO Box 5884
Grand Island, NE 68802-5884
Ph - (308) 382-8000

Ann M. Kasselder
Ann Kasselder Insurance
PO Box 200
Bartlett, NE 68622-0200
Ph - (308) 654-3338

Mike Keegan
Imperial PFS
301 West 11th St, 4th Floor
Kansas City, MO 64105
Ph - (816) 942-6336

Dan J. Keller
Doran Post & Associates
PO Box 158
Lexington, NE 68850-0158
Ph - (308) 324-6992

Randall L. Kemper
AAA Nebraska
1315 East 15th St
Crete, NE 68333
Ph - (402) 826-1916

Richard K. King
RLK Inc dba; King Ins Brokerage
11326 Q St.
Omaha, NE 68137
Ph - (402) 597-5224

Teresa King
RLK Inc dba; King Ins Brokerage
11326 Q St.
Omaha, NE 68137
Ph - (402) 597-5224

Nathan P. Kinnaman
The Insurance Center
224 North Main
Fremont, NE 68025-5693
Ph - (402) 721-7910

Richard W. Klamm, Jr.
Heritage Insurance
PO Box 487
Wood River, NE 68883-0487
Ph - (308) 583-2262

Linda Kobza
Insurance Services
1551 33rd Road
David City, NE 68632
Ph - (402) 367-6014

Cheryl Koch
Agency Management Resource Group
950 Reserve Dr, Ste 140
Roseville, CA 95678
Ph - (916) 757-6152

Kathryn A. Kochenower
The Writer Agency, LLC
2210 20th St.
Gering, NE 69341
Ph - (308) 436-4202

Andy Kraus
Farmers Mutual of Nebraska
PO Box 81529
Lincoln, NE 68501-1529
Ph - (402) 434-8300

Gaileen Krebs
Columbia Insurance Group
10820 Harney Street
Omaha, NE 68154-2638
Ph - (402) 330-5600

Melanie J. Kreider
Kreider Insurance Agency
PO Box 232
Crawford, NE 69339-0232
Ph - (308) 665-2602

Timothy B. Kreider
Kreider Insurance Agency
PO Box 232
Crawford, NE 69339-0232
Ph - (308) 665-2602

Jayne M. Kring
Batie-Thorell Ins. Agency
PO Box 435
Holdrege, NE 68949-0435
Ph - (308) 995-4804

Donald L. Kroupa
Don Kroupa Insurance Agency
12241 Nicholas St.
Omaha, NE 68154
Ph - (402) 895-1030

Michaela Krug
FirstComp Ins Company
PO Box 3009
Omaha, NE 68103-0009
Ph - (402) 926-0099

Cody E. Krull
Krull Agency, Inc.
337 E 4th St
Minden, NE 68959-1646
Ph - (308) 832-2140

Deanna F. Kubert
Devine Agency
6 Wade Addition Dr. 27
Johnson Lake, NE 68937
Ph - (308) 785-2127

John Kucera
603 Drew Lane
PO Box 428
Gibbon, NE 68840
Ph - (507) 423-6262

Doug Kuhles Applied Systems, Inc. 200 Applied Parkway University Park, IL 60443 Ph - (515) 402-5131	Gaylord M Long GML Insurance, LLC PO Box 218 Bertrand, NE 68927-0218 Ph - (308) 472-3414	Paul Martin Project CAP Agency Digital Marketing 1550 Utica Avenue S., Ste #200 Minneapolis, MN 55416 Ph - (952) 715-5900
Linda S. Kuhlmann Tecumseh Insurance Center Rt #3 Box 175 Tecumseh, NE 68450 Ph - (402) 335-4123	Jerri L. Loudon Pavel Insurance Agency 1765 Washington St. Blair, NE 68008 Ph - (402) 426-3780	Michael C. Maupin Wallace Agency, LLC Box 156 Wallace, NE 69169-0156 Ph - (308) 387-4319
Lisa L. Laday-Davis Davis Insurance Agency, Inc. 1313 Cuming St, Ste 200 Omaha, NE 68102 Ph - (402) 399-9090	Gary D. Lowell CerescoBank Insurance Agency PO Box 36 Ceresco, NE 68017-0036 Ph - (402) 665-3431	Mandy L. McBride Ryder Rosacker McCue Huston PO Box 1228 Grand Island, NE 68802-1228 Ph - (308) 382-2330
Jodene W. Larkin York State Insurance PO Box 39 York, NE 68467-0039 Ph - (402) 362-7721	Elizabeth A. Loyd Western Trails Insurance 310 Main St. Oshkosh, NE 69154 Ph - (308) 772-1044	Sean McBride Producers XL PO Box 646 Salina, KS 67402 Ph - (785) 825-1769
Crystal Lessert Lessert Insurance Agency, LLC PO Box 275 Morrill, NE 69358-0275 Ph - (308) 247-3303	Gary Lynch Yellow Van Cleaning Services 206 E. 6th St Kearney, NE 68847-7405 Ph - (308) 234-2930	Carol McClelland IIA of Nebraska 8231 Northwoods Drive, Ste B Lincoln, NE 68505-3092 Ph - (402) 476-2951
Steven A. Linbo FirstComp Ins Company PO Box 3009 Omaha, NE 68103-0009 Ph - (402) 926-0099	Vicki L. Madsen Dairyland Auto Insurance 4184 Indianhead Rd. Grand Island, NE 68803-6435 Ph - (308) 381-7341	William E. McClelland Davidson-Babcock 335 Pebble Bch Lincoln, NE 68520-9495 Ph - (402) 935-0171
Jack W. Lindstrom Universal Insurance Agency, Inc. PO Box 583 Broken Bow, NE 68822-0583 Ph - (308) 872-6438	Craig R. Magwire Patriot National Insurance Group 3325 M St. Lincoln, NE 68510 Ph - (402) 314-5234	Allan J. McCoy FNB Assurance PO Box 387 Arapahoe, NE 68922-0387 Ph - (308) 962-7482
Mark B. Lisko Nebraska Agency Services Corp 8231 Northwoods Dr, Ste B Lincoln, NE 68505 Ph - (402) 391-0507	Barbara A. Marchand The Hartford 11602 West Center Rd. Omaha, NE 68144-4440 Ph - (402) 657-8261	Mike McGuire R.W. Scobie , Inc. 14748 W Center Rd Ste 202 Omaha, NE 68144-2029 Ph - (402) 334-7410
Lisa Logan NCMIC Finance Corporation 14001 University Ave. Clive, IA 50325-8258 Ph - (800) 600-9250	Jessica M. Marsh Universal Surety Co. PO Box 80468 Lincoln, NE 68501 Ph - (402) 435-4302	Judy McIntire IIA of Nebraska 8231 Northwoods Drive, Ste B Lincoln, NE 68505-3092 Ph - (402) 476-2951
Robert A. Logan Omaha Insurance Services, Inc 11132 O St. Omaha, NE 68137 Ph - (402) 592-4455	Lori E. Martin Risk Placement Services, Inc. 13200 Metcalf Ave, Ste 120 Overland Park, KS 66213 Ph - (913) 681-6660	Matthew McKay Reiser Insurance, Inc. PO Box 89 O'Neill, NE 68763-0089 Ph - (402) 336-1983

Doug Meacham All American Insurance, Inc. PO Box 29319 Lincoln, NE 68529-0319 Ph - (402) 467-5355	Rodney A. Muench Muench Insurance, LLC 911 N. 149th St. Omaha, NE 68154-1934 Ph - (402) 891-8002	Lonny D. Niewohner Scribner Insurance PO Box K Scribner, NE 68057 Ph - (402) 664-3454
Glen Meyer Rain & Hail LLC. 14517 F Street, Ste 213 Omaha, NE 68137-1055 Ph - (402) 334-5176	Todd G. Mundhenke Mundhenke Agency, Inc. 515 East 7th Street Ainsworth, NE 68210 Ph - (402) 387-2883	Tammy Niewohner Scribner Insurance PO Box K Scribner, NE 68057 Ph - (402) 664-3454
Timothy A. Miers Omaha Insurance Services, Inc 11132 O St. Omaha, NE 68137 Ph - (402) 592-4455	Duane F. Murdoch General Service Agency PO Box 617 Holdrege, NE 68949-0617 Ph - (308) 995-6123	Jeffrey J. Noble Cornerstone Insurance Group 517 South 4th Street Albion, NE 68620 Ph - (402) 395-2101
Melanie D. Miller PO Box 443 61875 Highway 126 Tecumseh, NE 68450-0443 Ph - (402) 335-4123	John D. Murphy Tecumseh Insurance Center PO Box 629 Tecumseh, NE 68450-0629 Ph - (402) 335-4123	Jessica L. Northrup Ellerbrock-Norris Insurance PO Box 816 Hastings, NE 68902-0816 Ph - (402) 463-2461
Jerry M. Milton 5017 Bay Dr Orange Beach, AL 36561 Ph - (251) 981-6718	Karen S. Myers Community Wealth Specialists PO Box 9 Stuart, NE 68780-0010 Ph - (402) 924-3883	Cheryl Novacek IIA of Nebraska 3010 County Road G Valparaiso, NE 68065 Ph - (402) 476-2951
Anita Mitchell Ryder Rosacker McCue Huston PO Box 1228 Grand Island, NE 68802-1228 Ph - (308) 382-2330	Steven G. Nathan Twin Rivers Insurance Agency PO Box 400 Fullerton, NE 68638-0400 Ph - (308) 536-2482	Audrey Renee Novak Barney Insurance Lexington Box 1040 Lexington, NE 68850-1040 Ph - (308) 324-6224
Steve W. Mitchell Allied Insurance PO Box 80758 Lincoln, NE 68501-0758 Ph - (402) 467-2381	Machell A. Naylor Christensen Ins/Triangle Ins PO Box 266 St. Paul, NE 68873-0266 Ph - (308) 754-5467	Diane L. O'Donnell The Home Agency PO Box 387 Gothenburg, NE 69138-0387 Ph - (308) 537-3511
Denise L. Moderow Cornerstone Insurance Group PO Box 68 Aurora, NE 68818-0068 Ph - (402) 694-0268	Ritch A. Nelson New Frontier Insurance Agency PO Box 180 Fort Calhoun, NE 68023-0180 Ph - (402) 468-4544	Kevin F. Ohlman Triangle Insurance Agency PO Box 276 Central City, NE 68826-0276 Ph - (308) 946-5287
Shannon M. Mohrman D-n-R Insurance 1008 Ave I Scottsbluff, NE 69361 Ph - (308) 632-4045	Matt P. Newcomb Grabenstein Insurance Agency PO Box 229 Eustis, NE 69028-0229 Ph - (308) 486-5545	Colleen Olson Certified Restoration Drycleaning 6942 N 97th Cr Omaha, NE 68122 Ph - (402) 734-4620
C. Craig Moyer Heritage Insurance PO Box 5138 Grand Island, NE 68802-5138 Ph - (308) 398-4000	Kitti R. Nienhueser Jones Insurance Agency, Inc. PO Box 158 York, NE 68467-0158 Ph - (402) 362-1237	Mary K. Olson General Service Agency PO Box 617 Holdrege, NE 68949-0617 Ph - (308) 995-6123

Sherry Paczosa Nationwide Agribusiness PO Box 80758 Lincoln, NE 68501	Dean A. Rahmig D-n-R Insurance 1008 Ave I Scottsbluff, NE 69361 Ph - (308) 632-4045	Elvira M. Rocha Homestead Insurance PO Box 458 Lexington, NE 68850 Ph - (308) 324-6897
Mark A. Parde ADM Crop Risk Services PO Box 66 Sterling, NE 68443 Ph - (217) 201-0159	Lee Redger ARMtech Ins Services 7101 82nd St. Lubbock, TX 79424-4703 Ph - (806) 784-3458	Michael Roth Senior Insurance Marketing 7160 S 29th St, Ste 10 Lincoln, NE 68516 Ph - (402) 434-7761
Ryan Phillips Progressive 10909 Mill Valley Rd, #200 Omaha, NE 68154 Ph - (800) 274-4055	Nicholle Renshaw Rural Community Ins. Services PO Box 5118 Sioux Falls, SD 57117 Ph - (605) 575-6506	Joni Ruth Farmers Alliance Companies 1511 15th Ave Kearney, NE 68845 Ph - (620) 241-2200
John D. Pierce Mundhenke Agency, Inc. PO Box 107 Ainsworth, NE 69210-0107 Ph - (402) 387-2883	Lisa Rerucha Barney Insurance, Inc. 2205 W John Street Grand Island, NE 68803 Ph - (308) 237-2222	Sandra E. Ryks UNICO Group, Inc. of Papillion 4435 O St. Lincoln, NE 68510 Ph - (402) 339-3237
Shane Potter ,	Marvin Rhodes Rural Community Ins. Services 12123 Bedford Ave Omaha, NE 68164 Ph - (605) 575-6506	Kari Sayer-Probasco New Frontier Insurance Agency PO Box 753 Lexington, NE 68850-0753 Ph - (308) 324-7417
Tracy L. Pritchard Ellerbrock-Norris Insurance 4009 Sixth Ave. #32 Kearney, NE 68845 Ph - (308) 698-0114	Linda M. Riblett Triangle Insurance Agency PO Box 276 Central City, NE 68826-0276 Ph - (308) 946-5287	Casey L. Schaaf Sargent Insurance Agency PO Box 477 Sargent, NE 68874-0477 Ph - (308) 527-4109
Joyce E. Psota Ellerbrock-Norris Insurance PO Box 816 Hastings, NE 68902-0816 Ph - (402) 463-2461	Julie Richt Liberty Mutual 5625 S 169th St Omaha, NE 68135 Ph - (515) 471-3600	Dennis D. Schack Cornerstone Insurance Group PO Box D St. Edward, NE 68660-4512 Ph - (402) 678-2626
Darlene B. Publow The Insurance Center PO Box 132 Valentine, NE 69201 Ph - (402) 376-2455	Andy Riesselman Rain & Hail LLC. 14517 F Street, Ste 213 Omaha, NE 68137-1055 Ph - (402) 334-5176	Scott R. Scheierman Cornerstone Insurance Group PO Box 89 Polk, NE 68654-0089 Ph - (402) 765-2191
Derek Raburn Great American Insurance Group 1229 Johnson St Cambridge, NE 69022 Ph - (785) 840-1100	Kimberly L. Roberts AAA Nebraska 5128 Vernon Avenue Omaha, NE 68104 Ph - (402) 390-1000	Rose A. Schieffer Wynot Insurance Agency PO Box 261 Wynot, NE 68792-0261 Ph - (402) 357-2289
Lori L. Rahjes The Home Agency PO Box 326 Elwood, NE 68937-0326 Ph - (308) 785-2803	Nancy J. Robeson IIA of Nebraska 8231 Northwoods Drive, Ste B Lincoln, NE 68505-3092 Ph - (402) 476-2951	Deb J. Schilz Western Insurors of NE PO Box 770 Ogallala, NE 69153-0770 Ph - (308) 284-6034

Marla J. Schindler
Elgin Insurance Services
PO Box 401
Elgin, NE 68636-0401
Ph - (402) 843-5741

Byron R. Schlueter
Cornerstone Insurance Group
PO Box 525
York, NE 68467-0525
Ph - (402) 362-7477

Gregory G. Schmall
Rural Community Ins. Services
PO Box 548
Bayard, NE 69334
Ph - (605) 575-6506

Bill Schneider
SEMCAT
2124 Y St. Suite 210
Lincoln, NE 68503
Ph - (402) 218-1495

Jeffrey J. Schneider
Weber Insurance Agency
PO Box 628
Columbus, NE 68602-0628
Ph - (402) 564-3239

Justin M. Schneider
Homestead Insurance
PO Box 2000
Cozad, NE 69130-2000
Ph - (308) 784-2009

Garth A. Schoettger
Stuehrenberg Agency, Inc.
PO Box 2065
Hastings, NE 68902-2065
Ph - (402) 462-4301

Thomas J. Scholz
Jones Insurance Agency, Inc.
PO Box 158
York, NE 68467-0158
Ph - (402) 362-1237

Lynnette M. Schrader
AmFirst Insurance Services LLC
PO Box 1447
McCook, NE 69001-1447
Ph - (308) 345-6690

Sara A. Schutte
Ellerbrock-Norris Insurance
PO Box 816
Hastings, NE 68902-0816
Ph - (402) 463-2461

Shari R. Schutte
Gary Thompson Agency, Inc.
PO Box 325
Superior, NE 68978
Ph - (402) 879-3913

Craig Scott
Progressive
10909 Mill Valley Rd, #200
Omaha, NE 68154
Ph - (800) 274-4055

Stephen W. Seward
All American Insurance, Inc.
PO Box 187
Geneva, NE 68361-0187
Ph - (402) 759-4911

Clinton L. Simmons
INSUR, Inc.
PO Box 5884
Grand Island, NE 68802-5884
Ph - (308) 382-8000

Josh Slaght
Ray Agency
409 N Jeffers Ave
North Platte, NE 69101
Ph - (308) 221-2555

Nancy A. Slocum
UNICO Group of Kearney
4435 O St.
Lincoln, NE 68510
Ph - (308) 698-2000

Gaylord E. Smallfoot
Grabenstein Insurance Agency
PO Box 229
Eustis, NE 69028-0229
Ph - (308) 486-5545

Curtis E. Smith
C.E. Smith Ins. & Fin. Svcs
19204 Sunrise Trail
North Platte, NE 69101
Ph - (308) 532-5800

Therese J. Smith-Engell
HomeTown Agency, LLC
PO Box 507
Cambridge, NE 69022-0507
Ph - (308) 697-4227

Angela Smyth
Gibbon Insurance Agency, Inc.
PO Box 70
Gibbon, NE 68840-0070
Ph - (308) 468-5600

Delmer L. Soll
Tri-County Ins & Fin. Services
PO Box 100
Bancroft, NE 68004-0099
Ph - (402) 648-7969

Zachary W. Soll
Tri-County Ins & Fin. Services
PO Box 100
Bancroft, NE 68004-0099
Ph - (402) 648-7969

Mark A. Stadler
American Agency NP, LLC
PO Box 945
North Platte, NE 69103-0945
Ph - (308) 532-4400

Marla K. Stallbaumer

43475 Rd 779
Oconto, NE 68860
Ph - (308) 858-4413

Dawn M. Standage
Barney Insurance, Inc.
PO Box 3199
Kearney, NE 68848-3199
Ph - (308) 237-2222

James B. Stanosheck
Stanosheck Insurance Agency
Box 185
Odell, NE 68415-0185
Ph - (402) 766-3720

Diane K. Steenson
Barney Insurance, Inc.
1017 40 Rd
Minden, NE 68959
Ph - (308) 237-2222

Douglas R. Steffensmeier
Steffensmeier Insurance
601 Lambrecht
Beemer, NE 68716
Ph - (402) 528-3223

James A. Steider
James A. Steider Agency, LLC
PO Box 96
Seward, NE 68434-0096
Ph - (402) 643-2909

Jason Stephens
The Insurance Center
PO Box 246
Broken Bow, NE 68822-0246
Ph - (308) 872-5010

Lorrie Struve Paul Davis Restoration 3641 S 6th St Lincoln, NE 68502 Ph - (402) 474-1414	Peter W. Tracey The Insurance Center PO Box 400 Ansley, NE 68814-0400 Ph - (308) 935-1935	Dustin S. Walker New Frontier Insurance Agency 210 20th St., Apt. 8A Gothenburg, NE 69138 Ph - (308) 537-3372
Dustin D. Stuehrenberg Stuehrenberg Agency, Inc. PO Box 2065 Hastings, NE 68902-2065 Ph - (402) 462-4301	Daughn D. Trapp Valley Insurance Services, Inc 1965 A Street Gering, NE 69341 Ph - (308) 436-2828	Terry D. Warren Rural Community Ins. Services 1320 Mumm Rd. Ashland, NE 68003 Ph - (605) 575-6506
Heather Stutzman Berkshire Hathaway Homestate 3333 Farnam St, Ste 300 Omaha, NE 68131-3406 Ph - (800) 488-2930	Rozann E. Trusdale Homestead Insurance PO Box 2000 Cozad, NE 69130-2000 Ph - (308) 784-2009	Kayle Weichel Doran Post & Associates PO Box 158 Lexington, NE 68850-0158 Ph - (308) 324-6992
Dee M. Sykora Grace Mayer Insurance Agency, Inc. 10050 Regency Circle, Ste 300 Omaha, NE 68114-3722 Ph - (402) 397-5050	Patricia Turley First State Insurance PO Box 5 Arnold, NE 69120-0005 Ph - (308) 848-2522	Mark Weidner Town & Country Agency PO Box 193 Norfolk, NE 68701-0193 Ph - (402) 379-3445
David W. Teche Essential Step & Central Fin. Svcs 6355 S. 56th St. Lincoln, NE 68516-3390 Ph - (402) 423-4022	Richard K. Turner General Service Agency PO Box 617 Holdrege, NE 68949-0617 Ph - (308) 995-6123	Judy K. Weitzel The Pinnacle Agency PO Box 5140 Grand Island, NE 68802 Ph - (308) 381-1761
Jeffrey Thompson FirstComp Ins Company PO Box 3009 Omaha, NE 68103-0009 Ph - (402) 926-0099	Rodney L. Ulmer EMC Insurance Companies PO Box 2070 Omaha, NE 68103-2070 Ph - (402) 951-8300	Joe Welsch Nodak Mutual Insurance Company 1101 1st Ave N Fargo, ND 58102 Ph - (701) 298-4200
Victoria S. Thompson Milligan Insurance Agency, Inc. PO Box 31 Milligan, NE 68406 Ph - (402) 629-4531	Denis S Vincent Omaha Insurance Services, Inc 11132 O St. Omaha, NE 68137 Ph - (402) 592-4455	Kimberly R. Williams Ray Agency 409 N Jeffers Ave North Platte, NE 69101 Ph - (308) 221-2555
Jodi A. Timmerman New Frontier Insurance Agency PO Box 483 Osmond, NE 68765-0483 Ph - (402) 748-3944	Jason Voss Warren Renter Agency PO Box 220 Plainview, NE 68769 Ph - (402) 582-4407	Scott C. Williams Insurance Associates, Inc. PO Box 1128 Norfolk, NE 68702-1128 Ph - (402) 371-0792
Chandra Timmons Mid-America Risk Managers, Inc. 5036 S. 136th St. Omaha, NE 68137-1681 Ph - (402) 894-2666	Maureen Wagoner Ryder Rosacker McCue Huston PO Box 1228 Grand Island, NE 68802-1228 Ph - (308) 382-2330	Burt Wilson ARMtech Ins Services 7101 82nd St. Lubbock, TX 79424-4703 Ph - (806) 784-3458
Riley E. Tonkin EMC Insurance Companies PO Box 2070 Omaha, NE 68103-2070 Ph - (402) 951-8300	Nathan Waite SEMCAT 2124 Y St. Suite 210 Lincoln, NE 68503 Ph - (402) 218-1495	Philip F. Winkelmann Omaha Insurance Services, Inc 11132 O St. Omaha, NE 68137 Ph - (402) 592-4455

Deborah A. Wurl
BW Insurance Agency, Inc.
PO Box 1769
North Platte, NE 69103-1769
Ph - (308) 532-5151

Paula Zeedyk
FirstComp Ins Company
PO Box 3009
Omaha, NE 68103-0009
Ph - (402) 926-0099

Alexander P Zimmer
Zimmer Insurance Group
2600 Kessler Blvd
Lincoln, NE 68502
Ph - (402) 423-6262

J. Greg Zimmer, Jr.
Zimmer Insurance Group
3230 S. 13th St.
Lincoln, NE 68502
Ph - (402) 423-6262

Phillip M Zimmer

PO Box 4
Mason City, NE 68855
Ph - (308) 870-2560

Bruce J. Zimmerman
Battle Creek Mutual
PO Box 340
Battle Creek, NE 68715
Ph - (402) 675-2925

**Thank you for attending
IIAN's 36th Annual
Winter Conference**

Save These Dates

106th Annual Convention
October 15-17, 2013
Embassy Suites - Lincoln, NE

.....

37th Annual Winter Conference
February 5-6, 2014
Ramada - Kearney, NE