

IIAN Foundation  
2017-18 Year End Audit  
2018-19 Budget YTD 6 Months

	A	R	V	X	Z	AD	AG	AH	AI	AJ
1										
2	<b>IIAN FOUNDATION</b>	<b>2014-15</b>	<b>2015-16</b>		<b>2016-17</b>	<b>2017-18</b>	<b>2017-18</b>	<b>2018-19</b>	<b>2018-19</b>	
3	Update: 11/30/18	<b>AUDITED</b>	<b>AUDITED</b>		<b>AUDITED</b>	<b>BUDG PROJ</b>	<b>AUDIT</b>	<b>BUDG PROJ</b>	<b>YEARTODATE</b>	
4		8/31/2015	8/31/2016		8/31/2017	IIAN Partnership	8/31/2018	IIAN Partnership	6 Mos	
5	<b>REVENUE</b>	10/31/2015	11/11/2016		10/6/2017	10/5/2017	11/30/2018	10/9/2018	2/28/2019	
6						Update 06/14/18	ected	Update 02/25/19	Update 5/31/19	
7	<b>JACUPKE GOLF TOURNAMENT</b>		<b>LaVista Oct 15</b>		<b>Papill-Axtell Fall16</b>	<b>Eagle Oct 2017</b>	<b>Eagle Oct 2017</b>	<b>Eagle Oct 2018</b>	<b>Eagle Oct 2018</b>	
8	<b>Jacupke Revenue</b>		<b>No Partner Income</b>		<b>Actual</b>	<b>Budget</b>	<b>Actual</b>	<b>Budget</b>		
9	Registration Income	2,200.00	\$ 7,100.00		\$ 10,200.00	\$ 15,000.00	\$ 9,650.00	\$ 15,000.00	\$ 15,300.00	
10	Hole Sponsor Income	2,800.00	\$ 2,600.00		\$ 5,600.00	\$ 9,000.00	\$ 12,800.00	\$ 9,000.00	\$ 23,300.00	
11	Other Sponsorships					\$ 10,000.00	\$ 10,330.00	\$ 10,000.00		
12	Misc Income (Mulligans, Contests)		\$ -		\$ 610.00	\$ 1,000.00	\$ -	\$ 1,000.00		
13	<b>Total Jacupke Revenue</b>	<b>\$ 5,000.00</b>	<b>\$ 9,700.00</b>		<b>\$ 16,410.00</b>	<b>\$ 35,000.00</b>	<b>\$ 32,780.00</b>	<b>\$ 35,000.00</b>	<b>\$ 38,600.00</b>	
14	<b>Jacupke Expense</b>									
15	Promotion - Printing/Mailing/Adv	\$ -	\$ -			\$ 1,500.00	\$ 2,111.00	\$ 1,500.00	\$ 2,226.00	
16	Course Fees/Lunch - 150 Golfers	\$ -	\$ 4,730.00		\$ 5,256.00	\$ 6,865.00	\$ 7,378.00	\$ 6,865.00	\$ 7,182.00	
17	Signs	\$ -	\$ -			\$ 2,000.00	\$ -	\$ 2,000.00	\$ -	
18	Misc Expense (Prizes, Shirts, Etc.)		\$ -			\$ 2,100.00	\$ 2,877.00	\$ 2,100.00	\$ 4,199.00	
19	<b>Total Jacupke Expense</b>	<b>\$ -</b>	<b>\$ 4,730.00</b>		<b>\$ 5,256.00</b>	<b>\$ 12,465.00</b>	<b>\$ 12,366.00</b>	<b>\$ 12,465.00</b>	<b>\$ 13,607.00</b>	
20	<b>Jacupke Excess/Deficiency</b>	<b>\$ 5,000.00</b>	<b>\$ 4,970.00</b>		<b>\$ 11,154.00</b>	<b>\$ 22,535.00</b>	<b>\$ 20,414.00</b>	<b>\$ 22,535.00</b>	<b>\$ 24,993.00</b>	
21							\$ (2,121.00)			
22	<b>LIVE AUCTION - IIAN ANN CONVENTION</b>	2014 Lincoln	2015 LaVista			2018 Kearney	<b>Under Budget</b>	2019 Kearney		
23	<b>Auction Revenue</b>		Golf Bucket Raffle			Silent Auction	Silent Auction	Silent Auction		
24	Auction Item Purchases	\$ 2,875.00	\$ 1,530.00				\$ 5,047.00			
25	Pre-Auction Donations (Items, \$\$\$)	\$ 1,470.00	\$ -				\$ 1,825.00			
26	Misc Income	\$ 3,934.00	\$ 3,000.00	NASC Spons	\$ 3,000.00	Partner Sponsors	\$ 2,170.00	Partner Sponsors		
27					\$ 14,154.00					
28	<b>Total Auction Revenue</b>	<b>\$ 8,279.00</b>	<b>\$ 4,530.00</b>		<b>\$ 3,000.00</b>	<b>\$ -</b>	<b>\$ 9,042.00</b>	<b>\$ -</b>		
29	<b>Auction Expense</b>									
31	Promotion - Printing/Mailing/Adv		\$ -							
32	Cost of Auction Items		\$ -				\$ 4,488.00			
33	Misc Expense (Signs, Decos, Etc.)		\$ -		\$ -		\$ 24.00			
34	<b>Total Auction Expense</b>	<b>\$ 2,015.00</b>	<b>\$ -</b>		<b>\$ -</b>	<b>\$ -</b>	<b>\$ 4,512.00</b>			
35	<b>Auction Excess/Deficiency</b>	<b>\$ 6,264.00</b>	<b>\$ 4,530.00</b>	NASC	<b>\$ 3,000.00</b>	<b>\$ 5,403.00</b>	<b>\$ 4,530.00</b>	<b>\$ 10,000.00</b>	<b>\$ -</b>	
36							\$ (873.00)			
37	<b>ACADEMIC LEADERSHIP/LARGE DONOR PROG</b>		Same As		Found Board	Same As	<b>Under Budget</b>			
38	<b>AC Revenue</b>		2013-14 Projectior 2015-16		\$500 Min 2015-16	2015-16 Projection				
39	\$100	\$ 500.00	\$ 250.00	25 Donors (+10)	\$ 350.00	\$ 2,500.00	\$ 775.00	\$ 1,500.00		
40	\$250	\$ 1,600.00	\$ 3,750.00	10 Donors (+4)	\$ 800.00	\$ 2,500.00	\$ 1,850.00	\$ 3,000.00		
41	\$500	\$ 1,500.00	\$ 1,000.00	10 Donors (+2)	\$ 3,750.00	\$ 5,000.00	\$ 3,700.00	\$ 4,000.00	\$ 500.00	
42	\$1,000	\$ 4,500.00	\$ 3,500.00	7 Donors (+1)	\$ 2,000.00	\$ 7,000.00	\$ 2,500.00	\$ 3,000.00		
43	\$2,000			1 Donor	\$ 1,500.00	\$ 2,000.00	\$ -	\$ -		
44	Greater Than \$2,000		\$ 2,500.00	1 Donor (+1)	\$ -	\$ 2,500.00	\$ -	\$ -		
45	Misc Income				54 \$ 8,400.00	\$ 21,500.00	\$ 8,825.00	\$ 11,500.00	\$ 500.00	
46	<b>Total AC Revenue</b>	<b>\$ 8,100.00</b>	<b>\$ 11,000.00</b>		<b>27</b>					
51	<b>Total AC Expense</b>	<b>\$ -</b>	<b>\$ -</b>		<b>\$ -</b>	<b>\$ 1,500.00</b>	<b>\$ -</b>	<b>\$ 1,500.00</b>	<b>\$ -</b>	
52	<b>Academic Leadership Excess/Deficiency</b>	<b>\$ 8,100.00</b>	<b>\$ 11,000.00</b>		<b>\$ 8,400.00</b>	<b>\$ 15,000.00</b>	<b>\$ 8,825.00</b>	<b>\$ 10,000.00</b>	<b>\$ 500.00</b>	
53							\$ (6,175.00)			

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	A	R	V	X	Z	AD	AG	AH	AI	AJ		
54	<b>GENERAL REVENUE</b>						<b>Under Budget</b>					
55	<b>Donations - Unrestricted/Grants</b>											
56			\$ 300.00		\$ 2,855.00	\$ 1,000.00		\$ 1,000.00				
56			\$ -	IIAL/IIAO Contr	\$ 1,855.00	\$ 3,700.00	\$ 1,176.00	\$ 2,500.00				
57		\$ 6,721.00	\$ 4,178.00	LancCoFundAdj	\$ -	\$ -	\$ 1,175.00	\$ 4,000.00	\$ 4,925.00			
58	<b>Donations - Restricted</b>											
59			\$ 1,000.00		\$ 1,000.00	\$ 1,000.00	\$ -	\$ 1,000.00				
60			\$ -		\$ -	\$ -	\$ -	\$ -				
61		\$ 1,000.00	\$ 1,000.00		\$ -	\$ -	\$ 500.00	\$ -				
62		\$ 173.00	\$ 118.00		\$ 99.26	\$ 100.00	\$ 188.00	\$ 100.00	\$ 135.00			
63		\$ 95.00	\$ 15.00		\$ 20.00	\$ 20.00	\$ 429.00	\$ 20.00	\$ 17.00			
64		<b>\$ 7,989.00</b>	<b>\$ 6,611.00</b>		<b>\$ 5,829.26</b>	<b>\$ 5,820.00</b>	<b>\$ 3,468.00</b>	<b>\$ 8,620.00</b>	<b>\$ 5,077.00</b>			
65							\$ (2,352.00)					
66	<b>TOTAL REVENUE</b>					<b>\$ 27,353.00</b>	<b>\$ 27,111.00</b>	<b>\$ 28,383.26</b>	<b>\$ 48,758.00</b>	<b>\$ 37,237.00</b>	<b>\$ 51,155.00</b>	<b>\$ 30,570.00</b>
67		\$ 17,632.00	\$ 19,933.00		\$ 25,383.26		\$ (11,521.00)					
68		Without NASC	Without NASC		Without NASC		<b>Under Budget</b>					
69	<b>SCHOLARSHIP AWARDS</b>											
70		\$ 1,000.00	\$ 1,000.00		\$ 1,000.00	\$ 1,000.00	\$ 1,000.00					
71		\$ 1,000.00	\$ 1,000.00		\$ -	\$ 1,000.00	\$ -	\$ 1,000.00	\$ 1,000.00			
72		\$ 1,000.00	\$ 1,000.00		\$ 1,000.00	\$ 1,000.00	\$ -		\$ 1,000.00			
73		\$ 1,000.00	\$ 1,000.00		\$ 1,000.00	\$ 1,000.00	\$ -					
74		\$ 1,293.00	\$ -		\$ -	\$ -	\$ -					
75		\$ 3,000.00	\$ 3,000.00		\$ 2,000.00	\$ 2,000.00	\$ -					
76		\$ -	\$ (1,000.00)		\$ (1,000.00)	\$ (1,000.00)	\$ -					
77		\$ (3,000.00)	\$ (3,000.00)		\$ (2,000.00)	\$ (2,000.00)						
78			\$ -									
79		\$ 68.00	\$ 345.00		\$ 150.00	\$ 150.00	\$ -					
80		<b>\$ 5,361.00</b>	<b>\$ 3,345.00</b>		<b>\$ 2,150.00</b>	<b>\$ 3,150.00</b>	<b>\$ 1,000.00</b>	<b>\$ 1,000.00</b>	<b>\$ 2,000.00</b>			
92	<b>ADMINISTRATIVE EXPENSE</b>						\$ (2,150.00)					
93		\$ 119.00	\$ 246.00		\$ 61.25	\$ 75.00	<b>Under Budget</b>	\$ 75.00				
94		\$ 698.00	\$ 94.00		\$ 79.52	\$ 25.00	\$ 10.00	\$ 25.00	\$ 21.00			
95		\$ 33.00	\$ 49.00		\$ 70.87	\$ 150.00	\$ 653.00	\$ 350.00	\$ 8.00			
96		\$ 26.00			\$ -	\$ 25.00	\$ -	\$ 25.00				
97		\$ 35,000.00	\$ 26,249.00	Pro-Rated 11 Mos	\$ 27,160.00	\$ 45,240.00	\$ 37,550.00	\$ 48,660.00	\$ 19,981.00			
98			\$ -		\$ 315.00	\$ 315.00		\$ 315.00				
99		\$ 295.00	\$ 295.00		\$ 20.00	\$ 25.00	\$ 350.00	\$ 25.00				
100		<b>\$ 36,171.00</b>	<b>\$ 26,933.00</b>		<b>\$ 27,706.64</b>	<b>\$ 45,855.00</b>	<b>\$ 38,563.00</b>	<b>\$ 49,475.00</b>	<b>\$ 20,010.00</b>			
101	<b>TOTAL EXPENSE</b>					<b>\$ 41,532.00</b>	<b>\$ 30,278.00</b>	<b>\$ 29,856.64</b>	<b>\$ 49,005.00</b>	<b>\$ 39,563.00</b>	<b>\$ 50,475.00</b>	<b>\$ 22,010.00</b>
102												
103	<b>TOTAL NET INCOME/LOSS</b>					<b>\$ (14,179.00)</b>	<b>\$ (3,167.00)</b>	<b>\$ (1,473.38)</b>	<b>\$ (247.00)</b>	<b>\$ (2,326.00)</b>	<b>\$ 680.00</b>	<b>\$ 8,560.00</b>
104		\$ 43,547.00	\$ 35,008.00	Total AnnExp	\$ 35,112.64	\$ 62,970.00	\$ 56,441.00	\$ 64,440.00	\$ 35,617.00			
105		(17,179.00)	(7,167.00)		(6,328.38)	(3,247.00)	(3,501.00)	680.00	8,560.00			
106							Ded 3 Mos @\$3845					
107							<b>TOTAL NET LOSS</b>					
108	<b>inVEST Nebraska-IIAN Priority</b>	<b>IIAN Actual</b>	<b>IIAN Actual</b>		<b>IIAN Actual</b>	<b>IIAN Budget</b>	Ded 2 Mos @\$3845	<b>IIAN Budget</b>				
109	Promotional Materials - Printing/Publishing						<b>TOTAL NET LOSS</b>					
110	Promotional Video - Nebraska Careers											
111	Conferences/Fairs/Students - Give-Aways											
112	Staff/Volunteer Travel											
113	Direct Mail/Supplies			New Talent Prog	\$ 28,610.00	\$ 46,140.00		\$ 48,660.00	\$ 11,684.00			
114	Direct Mail Postage/Mailhouse	\$ 1,000.00	\$ 4,444.00									
115	Advertising - Facebook/CareerConnections Sponsor											
116	Conferences/Fairs - Booth Fees											
117	inVEST Fundraising Consultant					\$ -		\$ -				
118	<b>TOTAL IIAN</b>	<b>\$ 1,000.00</b>	<b>\$ 4,444.00</b>		<b>\$ 28,610.00</b>	<b>\$ 46,140.00</b>	<b>\$ 2,360.00</b>	<b>\$ 48,660.00</b>	<b>\$ 11,684.00</b>			
119							<b>Over Budget</b>					