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INDEPENDENT INSURANCE AGENTS OF NEBRASKA, INC.
ANNUAL CONVENTION COMMITTEE
February 23, 2016 – 8:30 a.m. CST
Conference Call

Minutes

- I. Call To Order, Introductions
- II. Old Business
 - A. Recap last meetings proposals
- III. New Business
 - A. 109th Annual Convention – Oct 25-27, 2016 – Younes – Kearney
 - 1. Program Format – Discuss/Brainstorm
 - a. Program Goals – What Should They Be?
 - i. CE: Cyber Liability, Hot Topics, Additional Insureds, Umbrellas, Cash Value/Replacement, E&O mock trial
 - ii. Mgt/Sales/Service: team building, online agency's _____
 - iii. Networking: beer/wine tasting social function (vendors come in) _____
 - b. Program Structure:
 - i. Day 1: Non CE topics – sales, mgmt, team building and social function
 - ii. Day 2: CE sessions; concurrent tracks and the trade fair
 - iii. Day 3: E&O with mock trial and another concurrent CE option.
 - 2. Instructors:
 - a. Lisa Worley
 - b. Keith Wilts
 - c. Tim McClendon
 - d. Bill Wilson
 - e. Angie Heavener
 - f. Catherine Trischan

IV. Next Meeting Date: (March) Get available instructors and their topics to consider.

V. Adjournment

Other:

Convention App – get it updated and “rolling”. Have YA at a booth again to help with app. Maybe have an “old” agents booth?

CISR designees – get them to entire convention with a discount, not just the lunch.

Trick or treating with the exhibitors