INDEPENDENT INSURANCE AGENTS OF NEBRASKA, INC.
FARM & SMALL AGENT COMMITTEE

Oct 30, 2015 – 8:00 AM, CST
Conference Call

Minutes

I. Call To Order, Introductions, Attendance

II. Old Business
   A. Future venues:
      i. 2017: Holiday Inn Express

III. New Business
   A. Theme/Logo: __Ag-based logo to go with the conference that can be used every year__
      __and then can get a theme for trade fair and/or dinner__
      “Back to Basics” – due to basic Ag & PC courses.
   B. Format/Speakers/Topics:
      i. Lisa Worley (non Ag track)
         a. Dynamics of Service: ___Promote as a CISR update______________________
         b. Other PC topics:___Homeowners update, personal auto_____________________
      ii. Robin Souza: (Ag track) – does Dairy, Poultry and Farm Basics for IRMI/Agribusiness
         a. ___Farm Basics: Property and Liability____
         b. ___Business Auto, WC and umbrella____
      iii. Other options:
         a. Crop Insurance update: ___Get either Todd A and/or IIABA to attend______________________
         b. Crop prelicensing: reach out to QBE NAU about running their crop prelicensing
during the conference.
         c. Young Agent event ___get feedback if they want to have an event______________________
   C. Next Meeting Date: ________________________________

Call in number: 888-387-8686      Conf ID: 9417162