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 Mark Weidner

Phil Winkelmann  
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 Carol McClelland  
 Nancy Robeson

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INDEPENDENT INSURANCE AGENTS OF NEBRASKA, INC.  
FARM & SMALL AGENT COMMITTEE

Nov 13, 2014 – 10:00 AM, CST  
Conference Call

Minutes

- I. Call To Order, Introductions, Attendance
- II. Old Business
  - A. Ramada Perks:
    - i. Complimentary two hour cocktail and horsd'oeuvres social on the night of our choice. (Open bar with mixed drinks, beer, wine, and sodas plus hot & cold horsd'oeuvres)
    - ii. Complimentary AV use
    - iii. Complimentary coffee, ice tea and coffee cake for a break of our choice
    - iv. Room rate of \$75 with hot breakfast buffet for overnight guests
- III. New Business
  - A. Format:
    - a. Theme Ideas: Winter picture ideas, Generic Insurance
    - b. Speakers/ Topics, Break outs or not?:
      - a. Chuck Hembree – CISR Elements of Risk Management
      - b. Casey Roberts – (Ag topics) equipment breakdown, ag risk management
        - i. livestock mortality, work comp on the farm, subcontractors
      - c. Non-ag topics
        - i. Contractors and subcontractors, commercial auto (off the farm onto the road)
        - ii. Digital Marketing with Trusted Choice
      - d. Other items during conference:
        - i. FSA signup?
    - B. Next Meeting Date: \_\_\_\_\_