

Schedule of Events

TUESDAY, FEBRUARY 21

- 7:30 AM Registration Opens—Continental Breakfast
- 8:30—11:30 AM **CONCURRENT SESSIONS**
E & O Risk Management (6 Ethics)
Lisa Worley, CIC, ARM
Farmowners Property/Liability - Coverage & Forms Review (6 CEUs*)
John Dismukes, CPCU, CIC
- 11:45 AM—12:45 PM **Lunch**
Keynote: Aaron Davis, member of the 1994 National Championship Nebraska Cornhusker football team.
- 1:00 — 4:00 PM **CONCURRENT SESSIONS CONTINUE**
Must attend both morning and afternoon for CE credit.
- 4:00 — 7:00 PM Industry Night & Trade Fair
- 7:00 — 8:30 PM **"Fat Tuesday" Prime Rib and Shrimp Buffett**
8:30 PM — ? **"Midwestern Mardi Gras" Hospitality Rooms**
Hosted by Conference Sponsors/Exhibitors

WEDNESDAY, FEBRUARY 22

- 7:30 AM Registration Opens
- 8:00 AM Breakfast Buffet
- 8:30—9:45 AM **CONCURRENT SESSIONS**
(must take 2 classes to earn 3 CEUs)
Ag Extra Expense/Business Income
Personal Lines Liability-Traps & Gaps
Health Insurance Exchange Update
- 9:45 — 10:15 AM Break
- 10:15—11:30 AM **CONCURRENT SESSIONS Repeat**
Ag Extra Expense/Business Income
Personal Lines Liability-Traps & Gaps
Health Insurance Exchange Update
- 11:30 AM—12:15 **Lunch**
- 12:15—1:30 PM **CONCURRENT SESSIONS**
(must take both classes to earn 3 CEUs)
Planned Succession For Agency Principals
Employment Practices/Work Comp
- 1:30 — 2:00 PM Break
- 2:00—3:15 PM **CONCURRENT SESSIONS Repeat**
Planned Succession For Agency Principals
Employment Practices/Work Comp

** Pending Approval by Nebraska Department of Insurance*



WEDNESDAY, FEBRUARY 6

- 7:30 AM Registration Opens
8:00 AM Continental Breakfast (Free Hot Breakfast for Hotel Guests)
8:30—11:30 AM **CONCURRENT SESSIONS**
 - Insuring Contracts & Leases (3 PC CEUs*)
Jerry Milton, CIC
 - Farm Auto & Equipment Coverage (3 PC CEUs*)
Cheryl Koch, CPCU, CIC, AFIS

11:45 AM—12:45 PM **Lunch**
1:00 — 4:00 PM **CONCURRENT SESSIONS**
 - Ten Ways To Get Sued (4 Ethics CEUs*)
Jerry Milton, CIC
 - Farm Property & Inland Marine (3 PC CEUs*)
Cheryl Koch, CPCU, CIC, AFIS

4:00 — 7:00 PM **Trade Fair and Industry Networking**
7:00 — 8:30 PM **“Island” Prime Rib and Shrimp Buffett**
8:30 PM — Midnight **“Survivor” Hospitality Huts**
Hosted by Conference Sponsors/Exhibitors/Industry Partners

THURSDAY, FEBRUARY 7

- 7:30 AM Registration Opens
8:00 AM Continental Breakfast (Free Hot Breakfast for Hotel Guests)
8:30—11:30 AM **CONCURRENT SESSIONS (3 CEUs* each)**

Ag Pollution, **C. Koch**
Personal/Commercial Umbrella & Excess Liability, **J. Milton**

11:30 AM—12:30 **Lunch**
12:30—3:30 PM **CONCURRENT SESSIONS (3 CEUs* each)**

Insuring Internet Exposures, **J. Milton**
Ag Work Comp, **C. Koch**

** Pending Approval by Nebraska Department of Insurance*

**37th Annual Winter Conference
February 5-6, 2014
Ramada Inn, Kearney, NE**

WEDNESDAY, FEBRUARY 5

- 7:30 AM** Registration Opens
8:00 AM Continental Breakfast
- 8:30—11:30 AM** **CONCURRENT SESSIONS**
A Walk Around the Farm - Property (3 CEUs*)
Sam Bennett, CIC, AFIS, CPIA

ACE Insura—Commercial Lines Cases (3 CEUs*)
Chris Amrhein, AAI
- 11:45 -12:45PM** **Lunch With Dr. Paul Plinske**
Athletic Director, Univ. of Nebraska Kearney
- 1:00 — 4:00 PM** **CONCURRENT SESSIONS**
A Walk Around the Farm - Liability/Risk Management (3 CEUs*)
Sam Bennett, CIC, AFIS, CPIA

VU Top 10 -Personal Lines (3 CEUs*)
Chris Amrhein, AAI
- 4:00 — 7:00 PM** Trade Fair and Industry Networking
- 7:00 — 8:30 PM** ***“Champion” Prime Rib and Shrimp Buffet***
- 8:30 PM —
Midnight** **Hospitality Suites**
Hosted by Conf. Sponsors/Exhibitors/Industry Partners

THURSDAY, FEBRUARY 6

- 7:30 AM** Registration Opens
8:00 AM Continental Breakfast
- 8:30—11:30 AM** **CONCURRENT SESSIONS (3 CEUs* each)**
If It Moves On The Farm, It Presents A Risk (3 CEUs*)
Sam Bennett, CIC, AFIS, CPIA

Bippity, Boppity, Booze (3 CEUs*)
Chris Amrhein, AAI
- 11:30 AM—12:30** Lunch
- 12:30—3:30 PM** **CONCURRENT SESSIONS (3 CEUs* each)**
The Good, The Bad, The Ethical (3 Ethics*)
Sam Bennett, CIC, AFIS, CPIA

The Good, The Bad, The Ugly – The latest on Certificates of Insurance
and Additional Insureds (3 Ethics*)
Chris Amrhein, AAI
*** Pending Approval by Nebraska Department of Insurance**

38th Annual Winter Conference
February 4-5, 2015
Ramada Inn, Kearney, NE

WEDNESDAY, FEBRUARY 4

7:30 AM Registration Opens

8:00 AM Continental Breakfast

8:30—11:30 AM **CONCURRENT SESSIONS**

- E&O Risk Management: Meeting the Challenge of Change - **Part 1** (6 CEUs*)
Angie Heavener, CIC, CPIA
- Farm/Ag Risk Management(3 CEUs*)
Casey Roberts, CIC, AFIS, ACSR

11:45AM—12:45PM Lunch

1:00 — 4:00 PM **CONCURRENT SESSIONS**

- E&O Risk Management: Meeting the Challenge of Change - **Part 2** (Continued)
Angie Heavener, CIC, CPIA
- Farm/Ag Equipment Breakdown (3 CEUs*)
Casey Roberts, CIC, AFIS, ACSR

4:00 — 7:00 PM Trade Fair and Industry Networking

7:00 — 8:30 PM **"Guardians" Prime Rib and Shrimp Buffet**

8:30 PM — **Hospitality Suites**

Midnight Hosted by Conf. Sponsors/Exhibitors/Industry Partners

THURSDAY, FEBRUARY 5

7:30 AM Registration Opens

8:00 AM Continental Breakfast

8:30—11:30 AM **CONCURRENT SESSIONS**

- CISR Elements of Risk Management - **AM & PM sessions** (7 CEUs*)
Charles Hembree, CIC, CRM, CPIA
- Farm/Ag Workers Compensation (3 CEUs*)
Casey Roberts, CIC, AFIS, ACSR
- Managing Insurance Consumer Services in the Digital Age (3 CEUs *)
Paul Martin, CPCU

11:30 AM—12:30 Lunch

12:30—3:30 PM **CONCURRENT SESSIONS**

- CISR Elements of Risk Management (Continued)
Charles Hembree, CIC, CRM, CPIA
- Farm/Ag Challenging Exposures...My Customer Is Doing What? (3 CEUs*)
Casey Roberts, CIC, AFIS, ACSR
- Understanding Business Income (3 CEUs*)
Paul Martin, CPCU

** Pending Approval by Nebraska Department of Insurance*

39th Annual Winter Conference
February 3-4, 2016
Holiday Inn, Kearney, NE

WEDNESDAY, FEBRUARY 3

- 7:30 AM** Registration Opens/ Continental Breakfast
- 8:30—11:30 AM** **CONCURRENT SESSIONS**
Dynamics of Service (7 GEN)
Lisa Worley, CIC, ARM
Farm Basics - Property (3 CEUs*)
Robin Souza, CPCU, CIC, CRM, AFIS
Introduction to Crop Insurance (9 Crop/3 Eth*)
Ted Cremers
- 11:45AM—12:45PM** **Lunch – Flood Insurance Mapping, Chuck Chase – NFIP Specialist**
- 1:00 — 4:30 PM** **CONCURRENT SESSIONS**
Dynamics of Service (Continued)
Lisa Worley, CIC, ARM
- 1:00 — 4:00 PM** Farm Basics - Liability (3 CEUs*)
Robin Souza, CPCU, CIC, CRM, AFIS
Introduction to Crop Insurance (continued)
Ted Cremers
- 1:00 — 4:00 PM** **IIAN Board Meeting – Executive Board Room**
- 4:00 — 7:00 PM** Trade Fair and Industry Networking
- 7:00 — 8:30 PM** **Prime Rib and Shrimp Buffet**
8:30 PM — **Hospitality Suites**
Midnight Hosted by Conf. Sponsors/Exhibitors/Industry Partners

THURSDAY, FEBRUARY 4

- 7:30 AM** Registration Opens/ Breakfast Buffet
- 8:30—11:30 AM** **CONCURRENT SESSIONS**
Homeowners (3 CEUs*)
Lisa Worley, CIC, ARM
Farm Business Auto (3 CEUs*)
Robin Souza, CPCU, CIC, CRM, AFIS
Introduction to Crop Insurance (continued)
Ted Cremers
- 8:30—11:30 AM** **IIAN Board Meeting – Executive Board Room**
- 11:30 AM—12:30 Lunch** **We've Got Your Back!**
Jen McPhillips, IIABA Vice Pres. of Federal Government Affairs
- 12:30 — 3:30 PM** **CONCURRENT SESSIONS**
Personal Auto (3 CEUs*)
Lisa Worley, CIC, ARM
Farm Work Comp/Umbrella (3 CEUs*)
Robin Souza, CPCU, CIC, CRM, AFIS
Introduction to Crop Insurance (continued)
Ted Cremers