

## SCHOLARSHIP PROGRAM – SAMPLE FOR DISCUSSION

Total amount to be awarded annually: \$10,000?

Number of scholarships: \_\_\_\_\_

### OPPORTUNITIES AVAILABLE:

New Independent Insurance Professionals

College Junior or Senior Scholarships:

Work-Study Stipend

### OPPORTUNITY CRITERIA

#### New Independent Insurance Professionals

Amount: \$1,000?

Criteria:

1. First year of employment at an IIAN member agency (or insurance company)?
2. Enrolled in a recognized insurance professional development program (CPCU, CLU, IIA Designations, CIC, CISR, National Alliance Designations, etc.)
3. Awarded on completion of program course?

Rubric:

Recognized insurance industry professional development program course(s)

Must pass course examination

### College Student Academic Scholarship

Amount: \$\_\_\_\_\_

Criteria:

1. **4-Year Senior or 2-Year Soph.** and attending an Accredited College or University in Nebraska.
2. **Insurance-related major required** – ie, Business, Accounting, Economics, Finance, Sales, Marketing, etc.
3. **3.25 GPA or above??**
4. **Idea:** Tie in to completion of job shadowing in an agency or company?

Rubric:

Business Classes  
Insurance Classes  
GPA

### College Pre-Insurance Agency Student Scholarship

Amount: \$\_\_\_\_\_ Includes IIAN Pre-Licensing School, IIA General Insurance Course

Criteria:

1. Final year in college and attending an Accredited College or University in Nebraska.
2. Business major.
3. Intending to enter insurance agency job in Nebraska
4. **3.00 GPA or above??**
5. **Actively seeking position at an IIAN Member's Agency?**

Rubric:

Business Classes  
Insurance Classes  
GPA

## Talent Network Work-Study Stipend

Amount: \$\_\_\_\_\_ Includes IIAN Pre-Licensing School

Criteria:

1. **Final semester in college** and attending an Accredited College or University in Nebraska.
2. **Insurance-related major required** – ie, Business, Accounting, Economics, Finance, Sales, Marketing, etc.
3. **3.25 GPA or above??**
4. **Participated in an internship at an IIAN Member's Agency.**
5. **Stipend is to be used for student expenses during said internship.**

Rubric:

### QUESTIONS TO THINK ABOUT AS WE ESTABLISH GUIDELINES:

- Where and when will applications be made available?
- Where should the applications be sent?
- When will applications be due?
- What will the components of an application be?
- Who will select the recipient(s), and how?
- How and when will the recipient(s) be notified?
- How and when will the scholarship funds be distributed?

### OTHER COMPONENTS OF THE SCHOLARSHIP APPLICATION TO THINK ABOUT:

- An essay on a topic relevant to the scholarship purpose
- A list of academic and/or non-academic awards and achievements
- A description of extra-curricular involvement
- An explanation of financial need
- Copies of high school and/or college transcripts
- Letters of recommendation from teachers, advisors, employers, etc.