IIAN ANNUAL CONVENTION COMMITTEE
April 12, 2017 – 10:00 a.m. CDT
Conference Call
MEETING MINUTES

I. Call To Order, Introductions

II. Social Events
   A. Social Theme: Oktoberfest? ___Yes – and graphic is okay_____
   B. Day 1 - Oct 11th
      1. Hotel
         a. Hospitality Suites: ____After trade fair and dinner on day 2 ___
         b. “Taproom” Event/outside vendors: any hidden costs or requirements –
            during trade fair on day 2
      2. Offsite – will compare the two for best deal
         a. Rule G: ___with food and one drink – approx. $2000_________
         b. Barry’s Bar & Grill: $$250 for 1 hour/space or $300 for 2 hr, no food
            and drink minimum, reasonable menu prices_________
         c. Have a sponsorship or industry funds available
   C. Day 2 – Oct 12th
      1. YA Networking Reception/ring toss fundraiser ____near the trade fair area__

III. Programs
   A. Program Format –
      1. Day 1-Oct 11:
         a. Jacupke Golf Tournament – Woodland Hills
         b. Sessions:
            i. CISR Class: Elements of Risk Management? Or Wm T Hold
            ii. Didn’t have good response to Wm T Hold last year.
            iii. Innovative Leadership Session – closed session
      2. Day 2 –Oct 12:___- 3 Concurrent Tracks
         a. Track 1:Users Groups? ___Yes on day 2 _______________________
         b. Track 2: Safeco marketing through social media – follow up with Jeff Ewen
            on availability.
         c. YA Session – disruptors (Lemonade, Insurify) - or sales class. Will have YA
            determine what they want.
         d. Lunch: Annual Bus Meeting/elections
         e. Track 3: CE Track: Covered or not covered and Nature, Clients… by Angie
            Heavener
         f. Dinner: Annual awards/OCSR – fundraising?
   3. Day 3-Oct 13: _________________________________________________
      a. Lunch: Government Affairs program and national chairman installing officers
      b. E&O Risk Management
         i. Upload new course outline to committee page for feedback

IV. Next Meeting Date: ___by emails for now._______________________

V. Adjournment