INDEPENDENT INSURANCE AGENTS OF NEBRASKA, INC.
COMMITTEE/TASK FORCE MEETING REPORT

COMMITTEE NAME:  Farm and Small Agent Committee
CHAIRPERSON:  Jim Steider             STAFF LIAISON:  Cameron Iwan

MEETING DATE:  November 28, 2018
MEETING PLACE:  N/A

PRESENT:  Jim Steider, Todd Anderson, Adam Backer, Heather Brummels, Sarah Zimmer, Sam McNair, Johnie Kamery, Chad Beezley

STAFF:  Carol McClelland, Jeremiah Gudding, Cameron Iwan
ABSENT:  None

DISCUSSION:  Review of previous conferences and survey results; Discussion of program content and speakers

DECISIONS MADE:  The committee members made a large number of great suggestions for content and program ideas for the conference. Recommended that we have two tracks – one focused on Ag, and another focused on non-Ag insurance. Should include a healthy mix of beginner information as well as more in-depth education for veteran agents.

RECOMMENDATIONS:

<table>
<thead>
<tr>
<th>Action Items</th>
<th>Assignment</th>
<th>Deadline</th>
</tr>
</thead>
<tbody>
<tr>
<td>Create CE Program Grid</td>
<td>IIAN Staff</td>
<td>12/7/2018</td>
</tr>
</tbody>
</table>

RECOMMENDATIONS TO BOARD:

NEXT MEETING DATE/TIME:  TBD, after Program Grid is distributed.
LOCATION:
REPORT SUBMITTED BY:  (Committee Chair/Staff Liaison)
DATE: