

2019 IIAN Award Nominations

Recognition of outstanding effort and service is an important function of your association. Each year Independent Insurance Agents of Nebraska recognizes the contribution of outstanding individuals at the annual meeting and convention. This year's awards will be presented at the 112th Annual Convention, October 9-11 2019 at the Younes Center in Kearney, Nebraska. Please take a few minutes to think of someone you know who deserves recognition!

Complete this form and return to the IIAN office **no later than September 18, 2019.**

You must support your nomination by scoring the candidate's qualifications on the lines provided on this sheet, based on the criteria listed below. Unsupported nominations cannot be considered!

Send to: IIAN Executive Committee, 8231 Northwoods Dr. Ste B, Lincoln, NE 68505
Fax: 402-476-1586 **E-mail:** office@biginebraska.org

Nominating Member's (your) Name: _____

Agency Name: _____

Company Representative of the Year

Awarded to a living individual currently working in Nebraska who has done the most to promote the Big "I", foster better company-agent relations, produce new business, and/or help agents to give their clients superior service. **Open to all management, marketing, and underwriting personnel.**

Nominee's Name: _____

Qualifications:

CATEGORY	Not Applicable	Fair	Good	Very Good	Excellent
Promotes the Big "I": Serves on committee or board / attends Conferences and conventions /	1	2	3	4	5
Company/ Agency Relations: Visits the agency regularly / available by phone if needed /Helps agency meet goals, etc.	1	2	3	4	5
Produce New Business: Quality and timeliness of new business / Renewals/endorsements	1	2	3	4	5
Customer Service: Responds in a timely manner/ helps to resolve Customer issues	1	2	3	4	5
Knowledgeable: Knows companies products/ up to date on Product changes and/or new products	1	2	3	4	5
Trusted: Looked to as a trusted advisor for the agency Keeps agency interests in mind.	1	2	3	4	5

Other Comments:

∞ Outstanding Young Agent of the Year

Awarded to a living agent, 45 years of age or younger, this award recognizes the young agent who has demonstrated dedication to his/her profession by:

Nominee's Name: _____

Qualifications:

CATEGORY	Not Applicable	Fair	Good	Very Good	Excellent
Involvement: Level of participation in National, State, or local Association activities	1	2	3	4	5
Personal Efforts: Level of effort given to further him/ herself As an insurance professional.	1	2	3	4	5
Skills: Level of skill in selling insurance, Cross-selling, seeks new accounts	1	2	3	4	5
Community: Level of involvement in community activities.	1	2	3	4	5
Customer Service: Creates an excellent customer service Experience within the agency and within the Big "I".	1	2	3	4	5

Other Comments: _____

∞ Spirit of Nebraska Award

A living individual who has achieved national prominence and made a major contribution to the health, prosperity, education, and/or well-being of the citizens of Nebraska.

Nominations must include a biography of the nominated individual illustrating how the individual meets the nomination qualifications.

Nominee's Name: _____

Qualifications:

Five Star Company of the Year

Awarded to an insurance company that has been of exceptional support to our members. We want YOU to have a voice in telling us how your agency has benefited from your top carriers. Your input below will help us choose an outstanding candidate for this year's inaugural award.

Nominee Qualifications: Company must be a member of IIAN.

Step 1: To qualify your top carriers, list below in no particular order, **at least two**, but **no more than four**, insurance companies that **during the past year** you consider to be your best overall. **You must list at least two companies.** (Please consider Personal Lines and Commercial Lines companies; Specialty, Workers Comp, and Life/Health companies.)

Company A: _____ Company B: _____

Company C: _____ Company D: _____

Step 2: Complete the form using the companies you listed above. For each category, please circle the **ONE** letter, corresponding to the insurance company above, you consider to be the best.

CATEGORY	COMPANY			
Technology: Overall ease of use / up and down load capabilities / user friendly / training and support.	A	B	C	D
Personnel: Underwriting knowledge / service standards / "partnership" philosophy / marketing rep technical knowledge /dispute resolution	A	B	C	D
Policy Issuance: Quality and timeliness of new business / renewals / endorsements	A	B	C	D
Products/Markets: Consistency and stability / speed to market/ new product training / responsiveness to recommendations	A	B	C	D
Claims: Product knowledge / professional service / prompt, accurate, fair contact with consumer / communication with agent	A	B	C	D
Agency Support: Provides new producer funding / agency start-up funding / Automation, technical, and/or sales training	A	B	C	D
Extraordinary Factors: Community involvement / charity work / national or local lobbying efforts on behalf of industry	A	B	C	D
The Bottom Line: Overall relationship.	A	B	C	D

Step 3: Please nominate **YOUR** choice for **Five Star Company of the Year—2019**

Step 4: Return completed form to the IIAN office **prior to September 18 2019.**

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